

MII Playback

Monthly Newsletter of the MII Users Association of America

November 1992

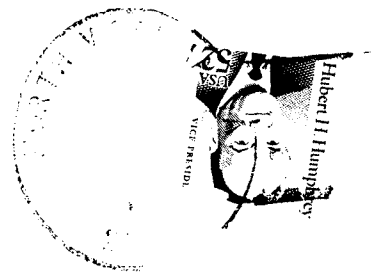
Vol. 2, No. 8

Inside this issue...

MII Users Day to be held in January 1993
MII Caravan rolls across America!
Trading Post
Membership Listing (over 800 members strong!)
And a Whole Lot More...

The opinions expressed in this publication are those of the individuals quoted and do not necessarily reflect the position of the MII Users Association of America or its members.

MII Users Association of America
c/o GMG International Inc.
1950 Roland Clarke Pl., Ste 100
Reston, VA 22091



Commentary from the Executive Director

WHO is this guy?

As we all know from past newsletters, the Project 2000 program has not always lived up to its expectations and Users have not been shy about letting the association know about it. From leasing to service the challenges are enormous to meet the requirements of such an ambitious program. Yet, the promises and commitments have been made...and should be kept.

Enter Frank Defina, the new head of Project 2000. Although I was apprehensive at first, I was soon overwhelmed with his candid and professional response to user issues when I first met him on the phone. He was aware that there were problems and he wanted to solve them. I became a believer when I met him in person. He let me know that when users relayed their frustrations with the 1-800 service number, he called it pretending to be a customer with an MII component malfunction. He went on to say that he was not pleased with the response that he received. So, without any bureaucratic process, he announced he was dismissing the 1-800 answering service. Simply, the customers weren't happy and neither was he.

He is not happy with the leasing program either. Why? Because if we aren't happy...he's not happy. The survey results speak for themselves. There are simply too many people who are being or have been rejected for leasing deals. The user consensus is that Panasonic must be more aggressive than Sony in providing leasing options if MII is to continue its resurgence as a format. Frank Defina knows it and is ready to act!

Has the real MII man arrived? Stay tuned. Here's the real test...call our 1-800-966-1030 and "Feedback to Frank". We'll forward every question, issue, and concern of the users directly to the new project 2000 head. We'll also follow-up to make sure you get an answer. I think you'll be impressed with the response.

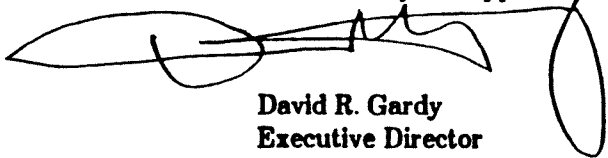
At Users headquarters, we were recently pleased to host Ike Misawa, Panasonic's chief engineer for audio and video products. He was interested in finding out new ideas on what MII users wanted to see in future lines of equipment. Hence, this month's survey. Please respond. This is an excellent opportunity for our association to forge a direct communications link with MII equipment designers in Japan.

If you have been calling User headquarters recently and haven't received the response you are used to, it's probably because of the departure of Debbie Stafford, who left recently to pursue other career interests. We wish her luck in her new endeavor. In the short term, Russell Brown of the GMG staff will be taking calls from Users. We regret any inconveniences while we re-shuffle our staff.

-Don't Forget! The first three of a series of Panasonic MII training videos will be ready in January of 1993. Also, Users Day is scheduled for Jan. 28. Details will be forthcoming in the December newsletter.

We appreciate the time and effort the members are expending to responding to our surveys. Please keep those responses coming!

-Thanks for your support-



David R. Gardy
Executive Director
MII Users Association of America

Editors note: You can reach the association at (800)966-1030, (703)620-6000, fax (703) 620-0451 or by mail: MII Users Association of America, c/o Gardy-McGrath Int'l Inc., 1950 Roland Clarke Pl, Ste 100, Reston, VA 22091

October Survey Responses

Each month the users association polls users on specific MII issues and publishes the results in the next newsletter. In this issue we are sharing the results of our questions regarding the Equipment Leasing Company working with Panasonic on their leasing program.

1. Have you (or your company) had any dealings with the Panasonic Lease Program? Yes 26% No 74%

If so, how would you describe your experience overall in dealing with them.
Excellent Very Good Good Fair 37% Poor 63%

*Comments: Frustrated, Panasonic wasn't very clear * Quite an ordeal even though we had a good credit rating * We don't have a need for it * Poor as in the rates and the pay back ratio * Not aware that there was a leasing program * It's there, but not a good lease program * I plan to look at it more closely * I tried in June, but the rates were too high for us * I applied and was accepted, but didn't go through with it due to lack of knowledge by leasing institution * I haven't experienced any problems * Very, very, very, high qualifications **

2. If you applied for a Panasonic lease, were you accepted or rejected?
Accepted 54.6% Rejected 27.3% Went Elsewhere 18.1%

If you were rejected for lease financing by Panasonic leasing, do you feel it was done fairly?
Yes No 100%

If not, why?

*Comments: They wanted a letter of credit. If I had a letter of credit for the amount of the equipment, I would outright buy it * Do not feel the leasing representatives were qualified * We got the distinct impression that they wanted only clients with enough cash on hand * Our Company provided every document that was asked for to show our assets and property holdings which would easily have covered the amount financed * Obviously didn't talk to some of the references provided*

3. Panasonic's leasing program allows one interest rate package plan only, for very credit worthy customers. But some younger companies who are credit worthy have been rejected. Do you feel Panasonic's leasing program should offer a range of interest rates and payment plans to avoid rejection of valued potential and current MII users who are still credit worthy, but have been in business for less time, etc?
Yes 41.5% No 5.0% N/C 53.5%

*Comments: A plan with various interest rates and payments would make financing for more clients possible and in turn more people would buy Panasonic products * Certainly * Yes, Interest needs to be done fairly * Not concerned at this time * Yes, bring down the high rates * Yes, yes, after rejection, we got a loan from a bank * Panasonic should go all out to compete in the industry * No opinion * Panasonic needs to be market/company sensitive*

4. Since MII is the underdog format, do you feel that Panasonic should go beyond (more willing to take a reasonable credit risk) Sony leasing programs to make the deals happen?
Yes 62% No 14% N/C 24%

*Comments: What does Panasonic have to lose * Like anyone else, Panasonic should be more competitive * No comment * We need to see continued support * not concerned due to no need for leasing * If they want to capture the market they should be * Sony is definitely more competitive * Not aware of differences * Makes sense to do better * Of course! The easier the better for all of us who are in competition * Panasonic should finance as aggressively as it markets * No comment * It can only be a winning situation*

News Briefs

MII Happenings from around the Country

Indianapolis Video Company Shoots Promotional

Dan Hall of Video Management Systems recently shot an underwater promotional tape for Ikelite Underwater Systems on and off the Cayman Islands in the Caribbean. Both Video Management Systems and Ikelite Underwater Systems are Indianapolis-based companies.

The tape will promote the "Aquashot", a waterproof housing for the disposable/recyclable Fuji "Quick Snap" and the Kodak Funsaver 35, both with built in flash. The "Aquashot" allows the cameras to be taken to a depth of 150 feet or be used in a backyard swimming pool. Ikelite also makes housings for higher priced 35mm Nikons, Minoltas and Canons and other sports diving accessories for the vacationing diver. Hall is working with Dave Combs, Ikelite's general manager who participated in the Caymans shoot, on other instructional tapes in this series on the company's photo products. Scenes were videotaped at the Taira Beach Hotel, a resort on the island of Cayman Brac, and offshore at Cayman Brac and at nearby Little Cayman. The footage was shot in MII; underwater shots were done in Hi-8.

Ikelite will be marketing the Video Management Systems produced video at an upcoming Diving Equipment Manufacturers Association (DEMA) convention in Orlando. The Video will also be used at other trade shows and as a promotional tool in retail stores where the "Aquashot" sell for \$69.95. It will also be lent to customers for home viewing.

Video Management Systems was established as a video production company in 1984. Since its founding, it has offered its clients a full range of production services, including on-location shooting, graphics and animation, post production work, script writing and video duplication. Video Management Systems also rents its editing suite and its TOPAS animation system to other video producers. The company has produced television commercials, corporate video brochures, videos for staff training, product demonstrations, special events and fund raisers.

For further information, contact John Sherman (317) 923-6775.

Maryland Firm Acquires EnHanced MII Equipment

Annapolis, MD

Fallen Angel Films Inc. has just acquired new enHanced MII editing equipment, AU 63H and AU 65H. With the addition of this new equipment, their

capabilities are as follows: Offline editing and industrial online finishing; 3-chip Hi-8 acquisition format; A/B roll editing; Hi-8 or MII component/composite; digital 4 track SMPTE controlled audio; Hi-8, 1/2 inch, MII and 3/4 inch duplication; video animation and CG with Video Toaster; Toaster paint and D-paint based software; animated logos.

For further information on Fallen Angel Films, Inc. please contact Lynne Till, (410) 974-0516.

Optical Audio Productions Produces Video on MII

"Helpful Hints for New Families", is an informational video produced for Children's World Learning Centers, by Optical Audio Productions of Ft. Collins, CO. The video was shot entirely in MII on location at Children's World Learning Centers in Denver, and featured young children, parents, and teachers. Also featured were interviews with prominent educator, Grace Mitchell PhD, the mother of prominent attorney F. Lee Bailey, and Marianne Neifert MD, a pediatrician whose "Dr. Mom" books are widely read by parents of young children throughout the United States. Produced by Mike Koury, directed by Stewart Jacoby (who was also talent), with Tracy Bosak as Videographer/Editor and Brian Schmitt providing graphics. For further information, please contact Stewart Jacoby (303) 484-5535

MII Job Shop

A forum provided to the membership to publicize both employment opportunities and talent availability for MII expertise. We will publish your help wanted or position wanted ad, (anonymity protected if requested). Please send all employment opportunities, resume's, adcopy, etc. to the association. Our current offerings are:

Help Wanted

Experienced MII Editor, must be willing to relocate to the Washington, DC area, salary commensurate with experience. ref. #9202A

Experienced Amiga Graphic Artist, 2-D and 3-D Capability, familiarity with MII desired, must be willing to relocate to the Washington, DC area, salary commensurate with experience. ref. #9202B

Send resumes and sample tapes to the Association, please state which position you are interested in.

All responses will be kept in strictest confidence.

Maintenance Software Available

Brian Roos, the Senior Field Engineer for Panasonic's Broadcast Engineering and Service Division in Norcross, Georgia, has developed a computer

database with step-by-step instructions for performing routine maintenance on most models of Panasonic MII equipment.

The instructions found in this database are meant to be a "user friendly" companion to the maintenance procedures found in Panasonic's service manuals. Procedures for adjusting RF, A/C heads, tape tension, linear audio, and mechanical presets are included; as well as a flow chart illustrating the proper order in which to make these adjustments.

Although not 100% complete the database provides information for the following models: AU-400, AU-410, AU-500, AU-550, AU-60, AU-650, AU-620, and AU-65. The database has an easy-to-use interface for viewing files, and you can print out hard copies of each procedure.

Copies of this program are available from the Association. Just call the us at (800)966-1030. Be sure to let us know what size disk you need-- 3.5 or 5.25, and we'll send a disk to you. We appreciate the effort Brian has put into this project, and we'll provide updates as he adds information about the rest of the MII line.

Canadian members, please contact Denis Orendt of Panasonic Canada, phone (416)238-2269, he'll be able to provide the disk to you.

MII Duplication Facilities

If you are a duplicator, or if your facility does duplication in addition to its other services, and you are an MII User. The Association needs to know about it. We are compiling a listing of MII Duplicators that we'll run regularly in the newsletter. Please contact the Association to be included in the listing.

Currently our list includes:

Action Video Productions, Greenville, SC (803)297-8865
American Production Services, Seattle, WA (206)282-1776
Advanced Audio Video, Denver, CO 800-668-0406
American Magnetic Media, Denver, CO 800-USA-TAPE
AME, N.Hollywood, CA 800-336-3827
Avon Productions, South Plainfield, NJ (908)756-0643
Cassette Dub Inc., Northvale, NJ (201) 767-7077
CenterCom, Inc.:
Milwaukee, WI (414)353-2001
Lincolnwood, IL (708)675-1411
Tampa, FL (813)886-8266
Commonwealth Films, Richmond, VA (804)649-8611
Copymaster Video, Villa Park, IL (708)279-1276
Cinequipt, St Paul, MN (612)646-1780
Curtis Inc. Charlotte, NC (800)733-2878
Curtis Inc. Cincinnati, OH 45202 (800)733-2878
ECI, Dallas, TX 800-880-9400
Elite Video Production, Brooklyn, NY (718) 627-0499
HAVE, Inc., Hudson, NY (518)828-2000
Global Vision, Reisterstown, MD (301)356-6715

Industrial Audio Video, Houston, TX (713)535-2375
Industrial Communications, Birmingham, AL (205)942-0132

Juntunen Video, Minneapolis, MN (612) 341-3348, Mike Vinup

MagneTech, Ft. Lauderdale FL 800-683-DUPE

Master Images Video Duplication, Inc. Northbrook, IL (708)564-0470

Media Concepts, St. Petersburg, FL (813) 321-2122, 800-330-3873

Multi-Magnetics, Denver, CO (303)825-7768

Park Avenue Productions, Richmond, VA (804)346-3232

Preston Trucking, Preston, MD (410)673-2930

Pro Line Video, Austin, TX (512)837-2000 x30

Quinn Productions, Winston-Salem, NC (919)768-2746

Televent Video Services, Oak Park, IL (708)383-5588

Vaughn Communications:

Minneapolis, MN (800)323-0281,

Creve Coeur, MO (314) 576-6804,

Phoenix, AZ (800)228-7609,

Milwaukee, WI (414)276-6511,

Tampa, FL (800)252-7564,

New York, NY (212)447-1038,

Portland, OR (800)772-2251,

Atlanta, GA (800)966-0859,

Irvine, CA (800)228-7609

Video Duplication, Atlanta, GA 800-235-9732

Video Duplication Services, Columbus, OH (800)289-4301

Videoland, Lacey, WA (206) 491-1332

Video Proofs, Rohnert Park, CA

(707)586-0383

Video Replay, Chicago, IL (312)467-0425

Video Transfer, Rockville, MD (301)881-0270

Vidcomp Distributors, Houston, TX (713) 694-6400

Wilderness Productions, S. Lake Tahoe, CA (800)874-7488

in CA (916)577-3008

WGVU/WGVK-TV, Grand Rapids MI (616-771-6666, TDD

1-800-748-0488

WJZY-TV Charlotte, NC (704)398-0046

WPSD-TV Paducah, KY, Bob Fesmire, (502) 442-8214

Canadian Duplicators:

Agincourt Productions, Richmond Hill, Ontario (416) 886-8273

General Audio Visual, Mississauga, Ontario (416)676-8211

If your company isn't listed here and should be, please call, the Association at (800)966-1030.

MII Rentals

If your facility rents out MII equipment, and you'd like others to know that fact, let us know. We need to know what MII equipment you rent out. Call (800)966-1030 or fax your information to us at (703)620-0451, to be added to the following list.

Currently our list includes:

AudioVisual Headquarters, Rancho Dominguez, CA (310)885-4200

Rent out 3-AU-65's, they have shipping cases.

Avon Productions, S. Plainfield, NJ (908)756-0643

Studio & Field MII, Cameras, etc.

Avonix, Brookfield, WI 800-222-6050 Full line of MII available.

Cinequipt, St Paul, MN (612)646-1780 Full line of MII available

ECI Video, Dallas, TX (800)880-9400 AU-63H, AU-65H, WV F700 cam /AU-410 dockable.

Professional Desktop Video Systems, Glendale, CA

(800)862-7820 Camcorder WV-F700/AU 410
Pro Line Video, Austin, TX (512)837-2000 x30 Full line MII
Video Management Systems, Indianapolis, IN (317)639-6163
Sony M7 Cam., AU 500 Portable MII Deck.
Vidcomp Distributors, Houston, TX (713) 694-6400
WGVU/WGVK-TV, Grand Rapids MI (616)771-6666, TDD
800-748-0488. AU-650, AU-500, AU-400
Canadian Rentals
VidCom, Vancouver, B.C. (604)732-9711, WV-F250/AU400
Camcorder, AU-63, AU-65, AU-550

Government Video Marketplace Information

If you are interested in gaining information and insight on the Federal A/V marketplace, you might be interested in subscribing to Delaney's Business Report. Delaney's Business Report provides an "insider" view on government A/V production, duplication and distribution buys, spotlights specific agencies, list current contract opportunities, identifies the buyers and offers expert procurement guidance to help unlock and simplify the Government marketplace. Published by Arnold Wallace, 14 issues; \$370.00 per year.

For further information or to subscribe, please contact In Motion Magazine, (410)269-0605, fax (410)263-4615

Association Membership

If you are not currently a member of the MII Users Association of America and are interested in joining. Please fax or mail us the following information: company name, contact persons name, mailing address, phone and fax numbers (if available), if you do or do not have MII and which machines (make & model) you have.
We may be contacted at:

MIU Users Association of America
c/o GMG International, Inc
1950 Roland Clarke Pl., STE 100
Reston, VA 22091

Or you may fax us at (703) 620-0451,
Toll free phone # (800)966-1030

Government Agency Solicitations

As promised in past, we are listing any current government video solicitations and information pertaining to solicitations listed here in the past. The following information came out of the "Commerce Business Daily" (CBD), which is where all Federal procurement offices are required to announce all proposed procurement actions

over \$25,000.00. You can subscribe to the CBD or obtain it from your public library. To subscribe, contact the Superintendent of Documents, Government Printing Office, Washington, DC, Tel (202)783-3238 or fax (202)512-2233.

CBD October 21, 1992

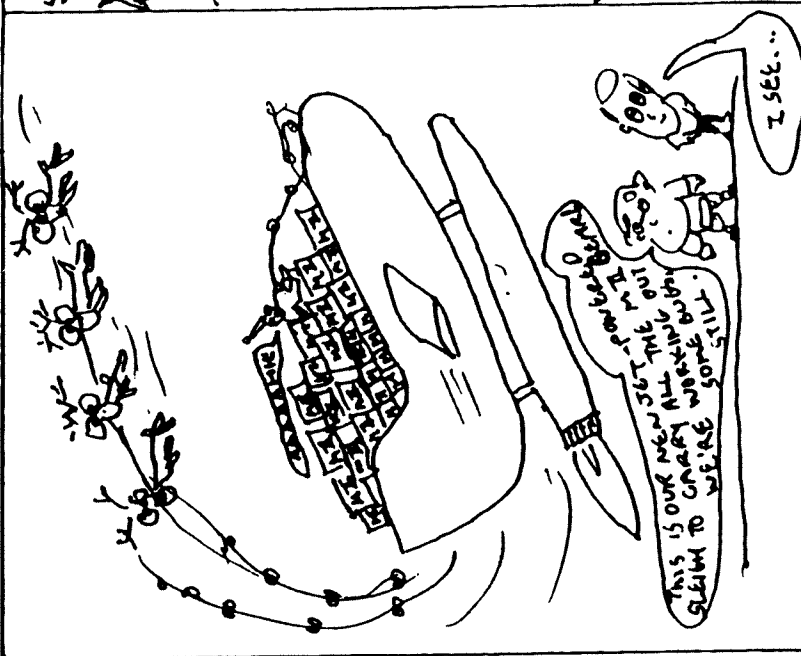
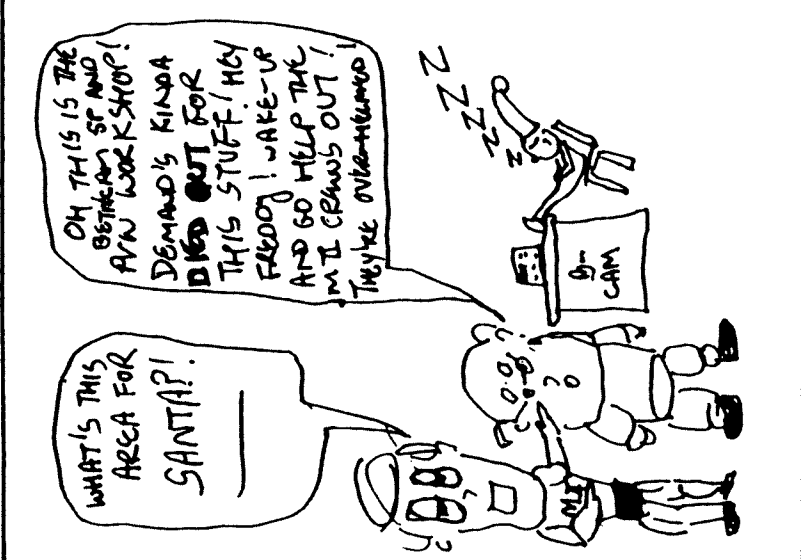
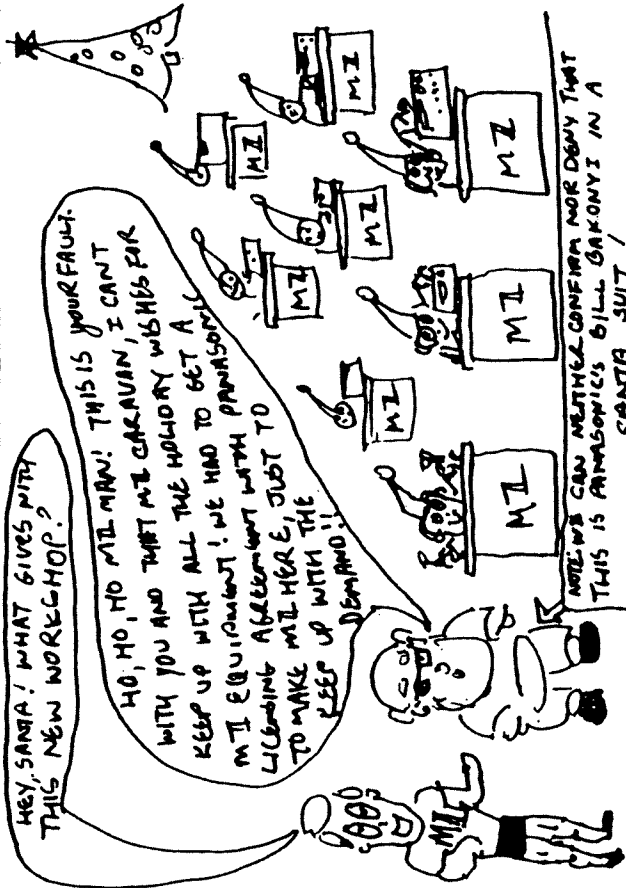
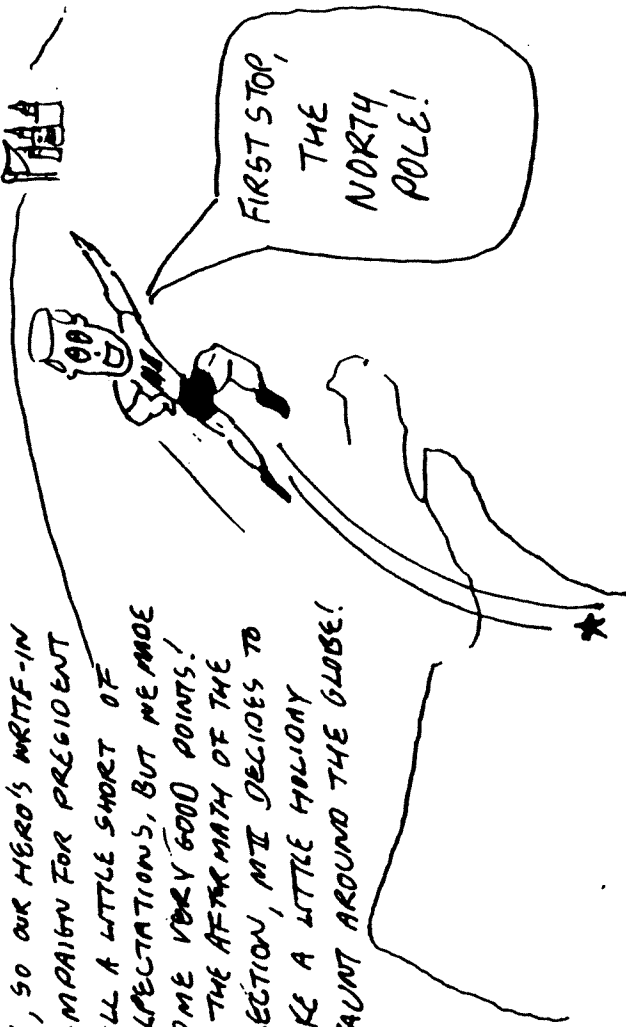
Operational Contracting Division, 3563 Lancaster Avenue, McGuire AFB NJ 08641-1712, Visual information services at McGuire AFB NJ, Sol F28609-93-B0001 due 11-30-92, contact Mrs. Carrington, Contract Specialist, 609/724-2430 or Lidija Erazo, Contracting Officer, 609/724-2430. Only written requests will be accepted. Please annotate on your request if your company is a Small, Disadvantaged, or Women-Owned Business concern. Proposed performance period is 1 Jan 93 through 30 Sept 93, with three option periods (12 months each). A firm-fixed price contract is contemplated. The proposed procurement listed herein is under 100% Small Business Set-Aside. All responsible agencies may submit a bid which will be considered by the agency.

CBD October 26, 1992

*SDLE-PC, Letterkenny Army Depot, Chambersburg, PA 17201-4152
Set of video presentations for Letterkenny Army Depot SOL DAAC67-93-R-0010 due 121592 POC
Dean Thompson (717)267-9636.
Letterkenny Army Depot intends to procure a set of video presentations. The functions of these videos is to describe and provide operating instructions for portions of the Modernized Industrial Logistics System (ILGS), formerly known as Standard Depot System (SDS) at Letterkenny Army Depot, Chambersburg, PA. Work to be performed will include the following: A) research, contact and interview appropriate personnel for technical input and management overview; B) script and visualize from inputs noted; C) master music and sound effects with mixdown in studio, as appropriate for inclusion in training videos; D) produce narration (voice overlay listing government voices); E) program for 1000 HZ signals plus reruns and alterations. There will be a total of eight different cassettes, one copy each, 20-30 minutes each. Cassettes will be VHS masters, one-half inch high resolution, reproducible. This requirement will be 100% set-a-side for small businesses. All responsible offerors may submit a proposal which will be considered. Only written requests for the solicitation package will be accepted and may be datafaxed to (717)267-9834 (0296)*

(The MII Users Association hopes that everyone had a good Thanksgiving Holiday of Family, Friends, and Food!)

OK, SO OUR HERO'S WRITE-IN CAMPAIGN FOR PRESIDENT FELL A LITTLE SHORT OF EXPECTATIONS, BUT WE MADE SOME VERY GOOD POINTS! IN THE AFTERMATH OF THE ELECTION, MTI DECIDES TO TAKE A LITTLE HOLIDAY JAUNT AROUND THE GLOBE!



Letters To The Editor

Don Brown Productions, Inc.
1429 W. Collins Avenue
Orange, CA 92667

October 23, 1992

MII Users Association of America
c/o Gardy-McGrath International
1950 Roland Clarke Pl., Ste 100
Reston, VA 22091

For your newsletter:

We've had MII editing and camera systems for some time now, no trouble, no nothing. It just keeps on going and going and going.

We're so pleased we just purchased an Enhanced MII system and after we got it out of the box, we checked it and it worked perfectly. No trouble, no nothing. After WE started the cabling process, sync, patch bays, switchers and all that other stuff, we had some problems. Have our worst fears been realized that finally something is going wrong with our MII? We called Panasonic. Mr. Ricardo Boyce, District Sales Manager, who is also a very talented Engineer promptly arrived on the scene. Spent quite a bit of time with us, following the system wiring and explaining to us how to properly wire and sync an editing suite, then lo and behold everything began to work. There was nothing wrong with the equipment, only the people who thought they knew how to wire the system. To make a long story short, we're very happy with our MII, in fact, we intend to purchase about 3 more systems, plus D-3 in the near future. Ricardo Boyce is a credit to Panasonic and has always provided us excellent support in our times of crisis (which has only been this one time since we've installed the MII's) and for assistance in recommending additional products and accessories. Thanks to Ricardo and Panasonic and you can bet that we're sticking with MII/D-3 formats. It's comforting to know that your equipment and product supplier are dependable. Our business has grown about 65 percent since we first purchased MII and it's still growing.

Don Brown

Dear Mr. Brown,

Glad to hear about the success you are continuing to experience with MII/D-3 formats.

Dave Gardy

To: MII Users Group
From: John Clower, Printpack, Inc., 4335 Wendell Dr., Atlanta, Georgia 30336
Subject: Editing Trick #1

To set the scene, I work for a corporation in its training department, making videos for all groups within our company. I am a one person shop. I usually ask the clients to write the script because they are more knowledgeable about their area and many times the content is very technical. I have written an "Introduction to Corporate Script Writing" which I give them, and then touch up their creation if necessary. (If you would like a copy of this, just drop me a line.)

Our hardware list goes like this. I shoot with a Hitachi Z-One and have been very pleased with its clarity, color and dependability. I use a separate Panasonic AU-520 MII field recorder for the longer record time capability. Sometimes I record seminars, and the one hour tapes are really helpful.

When recording in our manufacturing plants, I use a video equipment cart which holds the recorder, AC power supply, a 9" JVC Monitor, and an equipment bag for spare tapes, mics, cables and extension cords. I usually light with two Lowell DP lights with 1,000 watt bulbs and use umbrellas to soften shadows and give a better balance with the existing industrial lights. This way, I don't get a pool of hot light in the foreground that falls off into darkness in the background. When lighting large machines, I take the umbrellas off and go in straight with the lights to cover the larger area. I almost always use AC Power rather than battery, because of the extended times at a location and the reliability of full power to the system at all times. I use batteries when I can't safely get into a certain location to shoot or where AC is not available. I use the large BP-90 type battery in the recorder to supply both the recorder and camera. Since I don't do extended battery shooting, this works fine, but if I had to shoot long projects on battery, this would not work because the life of the battery is so short when supplying both devices. I use an O'Conner 30 tripod because it is light weight but has a good fluid head for smooth moves.

In the editing room, I have a Panasonic AU-63 MII player with Automatic Tracking and a AU-65 MII Editing Recorder. I use the editing recorder to control the player through the 9-pin cable. I use the Video Toaster for a switcher, character generator, paint system and animation station. It's truly a love-have relationship with the Toaster. It definitely, hands down, offers more bang for the buck than anything else going, but if you have ever worked with separated systems, i.e. switcher, CG, etc. the Toaster can drive you a little nuts. On the plus side, it sends a very clear signal from one machine to the other with no degradation. The characters from the CG are decent, but can be slow to use. The paint system has really

helped us clean up some graphics, and the animation system has allowed us to explain technical processes that were impossible to show with a camera...and at a price that was VERY affordable. The quality was OK for corporate video applications; however, separate devices are faster, more capable, and many times simpler to use. They are also expensive, but so is your time and scrambled brain after a year of editing. Buyer: research your need carefully! We also use the Amiga computer, which the Toaster lives in, for word processing (scripting when necessary), and a Midi sequencer for original music. We normally use the Network music library on compact disc for background music. We also use an announcer from a local TV station for voice overs to enhance the professionalism of the video.

A Sigma Color Sync generator genlocks the Toaster with the player and the Z-One camera which we use on a camera stand for pictures, charts and graphs. A Tektronix waveform monitor and vectorscope keep our colors on track. JVC's top of the line VMR series monitors, a 14" for playback and a 19" for the edit recorder, help my clients to catch the details that may be inappropriate or out of place.

A Tascam M-320B audio mixer allows room for growth. If and when I get another MII machine for A/B roll editing, and an S-VHS editing recorder to edit tapes made by our other plants, all audio inputs on the board will be filled. Since each MII machine has four audio output channels, it can fill up an audio board quickly. I recorded an acoustical guitar on the FM tracks and it sounded great! The other inputs on the Tascam are taken by 2 channels each for a CD player, audio cassette player, and keyboard, then one channel each for the microphone and tone generator. A Sennhiser K3-U microphone system serves double duty by changing mic capsules: a shotgun capsule for recording location sounds and a cardioid capsule for voice over work. JBL 4412 monitor speakers driven by a Carver PM-300 amp let us hear the sound track very clearly.

When it's time to make copies, five JVC VHS dubbers make five copies in one pass from our MII edit master. Sigma video and audio distribution amps give each dubber the correct signal level so each copy looks great. One of our dubbers is both an S-VHS and regular VHS machine, so we have S capability if needed.

And now to the long awaited editing trick #1, which is no big deal if you have an edit controller with an edit decision list, but if you don't, read on. Sometimes, when I'm editing a scene, I have to fade in a super, fade out the super, fade in another super and then fade it out before the next cut. It really gets interesting when it's over live, moving video, so I can't just edit the scene to itself to add the next super. Since I have already entered the IN points on both the player and editor VCRs, and have already laid in the new scene with the first super fading in and out, I stop the editor and find the point where I want to fade in the second super. I set the editor's OUT point. I

press both the IN and OUT buttons together which shows the duration time of the scene in seconds and frames, then add the duration time to the player's IN point time, and set the player's new IN point. I then set the editor's new IN point to the OUT point that was just set to get the duration time. I push the OUT button and RESET together to delete the OUT point, and make my edit, adding the second super at the edit point or wherever it is appropriate. This may not be a brain surgery revelation to some of you, but if it is of some help, on to more visually pleasing and better videos!

Dear Mr. Clower,

Thanks for the input!

Good Guy of the Month

Blue Mango Productions, Inc.
1513 Wiley Street
Hollywood, FL 33020

Oct. 23, 1992

Dave Gardy, Executive Director
MII Users Association of America
c/o GMG International Inc.
1950 Roland Clarke Place, Ste 100
Reston, VA 22091

Dear Dave,

I have a few nominations for the Good Guy list.

A couple of weeks ago in the middle of a week-end editing session, my AU-65 MII recorder suddenly began making funny colors. Being a new MII user, and not being anything close to a techie, I was out of business. In desperation, I turned to the membership list in the MII Playback and looked up MII users in my area. George Phelps of AAAachen Productions and Brooks Reid of Airtime Design, spent time helping me isolate the problem and pointed me towards the right area in the Panasonic Organization to try to get help. I left my name on the "24-Hour Hotline" on Sunday evening.

On Monday, not having heard anything, I started calling and spent the day in PanasonicLand being referred from niceperson to niceperson and department to department until I was directed back to the telephone line where I had started leaving my name on Sunday night. Virtual Reality? or the Yellow Brick Road?

Then I thought, "Why not ask for help from the guys who sold me the stuff? Brilliant! I made one call to

Alan Dox at Total Audio Visual, in Columbia, South Carolina, and, in a matter of hours I was back in business. He sent me a loaner, told me where to ship my MII and contacted the right guys at Panasonic, in Norcross, Georgia, to alert them that my machine was coming in, under warranty. They fixed my machine and had it back in my hands in a few days.

Some say that its smarter to buy from "Uncle Fred's" local emporium because "he'll provide support". Alan and the Total Audio Visual group in Columbia, SC and the Panasonic crew in Norcross have proven to me, it is the people, not the geography, that makes the difference.

Having the MII Playback gave me a place to start, and more importantly, gave me a feeling that I wasn't alone. My thanks go to you and your staff for maintaining and publishing the newsletter.

A great product, great support, Thank you!

Ed Reinhardt

Dear Ed,

It gives us great satisfaction to hear that you were helped properly.

Dave Gardy

MII CARAVAN ROLLS ACROSS AMERICA

During the next few weeks, Panasonic will continue to tour the US with the "Pro-Video" Caravan. This exposition will visit key cities with the purpose of showcasing new and existing MII video products.

The following dates and locations are for the Pro-Video Caravan:

	DATE:	LOCATION:
Dec. 1		Sheraton Kensington Hotel,
Tulsa, OK		
Dec. 3		Airport Hilton, Minneapolis,
MN		
Dec. 8		Sheraton Music City Hotel,
Nashville, TN		
Dec. 9		Sheraton West Port, St.
Louis, MO		
Dec. 10		Universal Studios, Los Angeles, CA
Dec. 16		Baronette, Detroit, MI

MII Users Day Finalized For January 1993!

The second annual MII Users Day has been announced for Thursday & Friday January 28 & 29 at the MII Users Headquarters located at the Gardy-McGrath International, Inc. Studio Production facility in Reston, VA. (Please note that this is revised from the previously newsletters, when a November date was tentatively proposed. The new January time slot will allow more key individuals to be present to meet the users.) The event will feature a dinner on Thursday evening January 28 at a local Hotel. Friday January 29 will begin with breakfast and full morning agenda and continue with lunch and afternoon meetings with Panasonic representatives. This location is within 4 miles of Washington Dulles Airport and a shuttle van will be provided for the transportation of all Users to and from the airport. Judging by the previous success of these meetings, last year in Alexandria, VA and at NAB in Las Vegas, this year's event should be well attended and an excellent forum to discuss a range of MII Issues. More details will be announced as plans are finalized. For more information, or to reserve your spot, please contact the Association Headquarters at (800) 966-1030.

Canadian MII Man Sited



Joe Deagnon of Studio 7 Photography in Branford, Ontario recently made a unique siting in the canadian skies. He supplied this artists conception! We urge all of our Canadian MII colleagues to keep their eyes peeled for this Canadian "MII Man".

Thanks, Joel

MII Trading Post

Please Contact Us When The Equipment Is Sold

Panasonic AU-520, Portable MII Recorder, Demo unit, \$8,995.00. Panasonic AK-400/AU-400 Camera/Dockable MII, \$11,000.00. Also available: JVC KY35ENG/KAB35 Camera, includes 15:1 lens, Betacam adaptor, \$13,000.00; Crosspoint-Latch 6112 2M/E switcher w/chroma key \$2,250.00; Crosspoint-Latch 8200 switcher/DVE/w/dual channel TBC \$1,925.00; ECHOLAB, DV7 SEG/switcher w/GPI \$2,995.00. Please contact Ken Muehlbauer, (800) 222-6050 (WI).

Panasonic AU-65, MII Studio Recorder/Editor, good condition, \$8,500.00; Panasonic WV-F700/AU-410 Camera/Dockable MII, Demo unit with one year parts & labor warranty. Camera/MII package has ENG/EFP kit w/15x lens, battery charger, and all other accessories. \$17,000.00; Panasonic AG-7750 S-VHS Recorder/Editor, good condition, \$4,400.00. For further information, please contact Terry Nixon, (512)837-2000 extension 22. (TX)

Panasonic AU-660, Studio recorder/editor with, with auto tracking, TBC, TC, etc. Excellent Condition. Asking \$10,500.00/negotiable. Also, Animation system available. Contact Steve Crouch (301)946-6380. (MD)

Panasonic AU-650, MII Studio recorder/editor, Low hours all updates and documentation included (2 available) call for price and specifics. Unitel Video, Mark Miller (213)878-5800, 9:00am to 6:00 pm Mon-Fri PST (CA).

Panasonic AU-63, MII Studio Player w/AT, New in Box, \$11,600.00. Contact Darrell Johnson (800)264-0590 (TN)

Panasonic AU-63, MII Studio Player w/AT, Demo, \$8,500.00. Full Warranty. Contact Bill Frazier (412)243-1300 (PA)

Panasonic AU-63, MII Studio Player w/AT, Demo with time code, \$8,900.00, 200CLE 3-Chip Camera 3,700.00, The following have worked well together in a A/B roll MII suite: Jazz "Ensemble DVE with all extra cards and upgrades-paid \$18,000.00 sell for \$9,000.00. Panasonic AGA800 Edit Controller with 3 9-pin cards \$2,900.00, AGSW 800 AV Switcher \$2,500.00 TBC 200 \$1,500.00. Contact Jack Miller at (914) 592-4151 (NY)

JVC KRM-820U MII Editor, with 1 event A/B roll edit controller built in, with SMPTE Time Code Card included. Good Condition, 2 yrs old, Asking \$5,000.00. JVC SA-T310U Component TBC, \$2,000.00 Contact Terry Grant (612)870-0028 (MN)

JVC KRM 800U MII Recorder/Editor. Excellent condition. Asking \$10,000.00 . Contact Frank Maiale at WYOU TV (608)258-9644 (WI)

JVC KRM800, MII Editor, Low hours, \$7,000.00 or best offer. Please contact Dan O'Connell (813)755-9783 (FL)

JVC KRM260 (91) Dockable MII Deck. Deck has less than 10 hours, Brand New Condition. Please contact Mitch Schaffer, Innisbrook Resort (813)942-2000 ext. 5290 (FL)

JVC KY 320 Camera w/Fujinon, 16 x 9.5 Lens, includes portabrace, power supply, batteries , shipper case and CCU...\$3,500.00. Contact Jordan Gershon, Majec Productions, (913)894-1188 (KS)

Tascam 48-0B 1/2" 8 Track, 2 Tascam DX-4D (DBX), ES-50 Synchronizer, ES-51 Sync Control Unit and cables. Also, 6 virgin reels 3M 226 Mastering Tape. Complete Package, Brand New, Perfect Condition!! Less than 5 hours on heads. Originally purchased for \$9,800.00 Asking \$4,000.00/OBO. Contact Jodi Heurung at (612)935-0033. (MN)

Panasonic AG 7500A SVHS Editing Decks. Special Demo Units, in box, FULL Warranty. \$3,500.00 each, or both for \$6,800.00. New edit controller also available \$1,400.00. MX10 Digital Special Effects Generator w/Titler \$900.00. Please contact Tim Dench, (502)239-0229 (KY)

Used MII Tape- Limited number of MII tapes, Large cassettes, 30's, 60's 90's and Small cassettes, 10's and 20's. Low Passes, most with factory cases. Good for many purposes. \$3.50 each in lots of 100. Buyer pays the shipping charges. Contact Ed McKay or John Bishop at (704)398-0046 (phone), or (704)393-8407 (fax)(FL)

Find Financial Freedom In Florida, Well established (10 yrs), Turnkey video productions company for sale by owners. Complete training and great terms available. Includes; broadcast editing system, fully equipped toaster, audio system, 3 chip camera and dockable portable, fluid head tripod, lowel lights, mics, film and slide transfer system, In-house duplication system, 800 # and credit card acceptance, furniture, phones and much , much more. You could be enjoying a positive cash flow today. All for well under \$100,000.00 Call (813)545-2646 for complete details. (FL)

Wanted: USED ONE INCH MACHINE, Prefer Ampex VPR-2 or Hitachi HR200E or HR200B. Please contact the MII Users Association, (800)966-1030, fax (703)620-0451 (VA) if you have one to sell.

If you have equipment you would like included in the next Trading Post, please contact us in writing, either by fax or mail at MII Users Association of America, c/o GMG International Inc., 1950 Roland Clarke Place, Suite 100, Reston, VA 22091, Fax (703) 620-0451 (800)966-1030 Please contact us when the equipment is sold.

MII Users Association of America Membership Listing

Alabama

AUVID Productions Int'l Inc.
Paul D. Kennamer, Sr.
PO Box 1933
Huntsville, AL 35807
(205) 534-4666
Have MII

AUVID Productions Int'l Inc.
Nancy Kabajain
PO Box 1933
Huntsville, AL 35807
(205) 534-4666
Have MII

DCH Regional Medical Center
Larry Parker
809 University Blvd E.
Tuscaloosa, AL 35401
(205) 759-7332
Have MII

First Frame Video Services
David Black
2440 Wineridge Dr.
Birmingham, AL 35244
(205) 988-3267
Have MII

Fliat Hill Productions
Charles & Mary Golden
255 S. Charlston CT
Montgomery, AL 36117
(205) 277-7760
Have MII

Industrial Communications Inc.
Mike Cornelius
PO Box 190201
Birmingham, AL 35219
Have MII

Industrial Communications Inc.
Britton Neal
232 Oxmore Cir
Birmingham, AL 35209
Have MII

Arizona

COVID
Imre A. Oszar
1725 W. 17th St.
Tempe, AZ 85251
No MII

Del Sol Productions
Ruben Ruiz
19 W. Ventura
Tucson, AZ 85705
(602) 622-1515
Have MII

KTVW
Bruce Sherman
3019 E Southern Ave
Phoenix, AZ 85040
(602) 243-3333
Have MII

KVOA-TV
Randall Meston
209 W. Ehn St.
Tucson, AZ 85705
(602) 792-2270
Have MII

Studio Optix
Christopher Hutson
103 W Alameda
Phoenix, AZ 85003
(602) 254-4668
Have MII

Troxell
James Chalfoux
4830 S. 38 St.
Phoenix, AZ 85040
(800) 352-7912
Dealer

Vaughn Duplication Services
Jim Lawson
3802 East University Drive, Suite 2
Phoenix, AZ 85034
(800) 228-7609
Have MII

Video Technical Services
Chip Harold
925 West Baseline Rd
Tempe, AZ 85283
(602) 831-2760
Dealer

Arkansas

5 Star Video
Randy McFarland
1112 Garrison Ave
Ft Smith, AR 72901
(501) 783-7751
Have MII

Arkansas Farm Bureau
Keith Garrison
PO Box 31
Little Rock, AR 72203-31
(501) 228-1488
No MII

KHOG
Marvin Macedo
PO Box 1029
Fayetteville, AR 72701
(501) 521-1010
Have MII

KTHV
Chuck Weaver
720 Izard St
Little Rock, AR 72209
Have MII

Sigma Broadcasting
Don Vest
PO Box 4150
Ft Smith, AR 72914
(501) 783-4040
Have MII

Video Pro Productions
T Hall
PO Box 1694
Pine Bluff, AR 71613
No MII

California

ADV Tech
Thomas Huckle
8057 Crossbridge Rd
Dublin, CA 94568
(415) 833-6031
Have MII

AME-Bill Messersmith
1133 N. Hollywood Way
Burbank, CA 91505
(818) 841-7440

AME Inc.
Larry Cohen
5510 Cleon Ave.
N.Hollywood, CA 91601
(800) 336-3827
Have MII

AME Inc.
Chip Viering
5510 Cleon Ave.
N.Hollywood, CA 91601
(800) 336-3827
Have MII

Assoc. Elec.
Gene Husting
3585 Cadillac Ave
Costa Mesa, CA 92626
(714) 850-9342
Have MII

AudioLab Electronics
Ron Stefan
5831 Rosebud Ln
Bldg C
Sacramento, CA 95841
Manufacturer

Audio Visual Headquarters
Richard Farnham
2300 Gladwick
Rancho Dominguez, CA 90220
(310) 885-4200
Supplier

Bay Cable Advertising
Jim McGuin
20902 Cabot Blvd
Hayward, CA 94545
(510) 732-7320
Have MII

BCS
Wendy Sahyoun
4525 Valerio St.
Burbank, CA 91505
(818) 845-7000
Supplier

Cal Poly San Luis Obispo
Peter Woodworth
Audio Visual Services Dept.
San Luis Obispo, CA 93407
(805) 756-7197
Have MII

Capitol Productions
Steven Schiavone
9773 Beachwood Dr.
Orangevale, CA 95662
No MII

Chilverini Video Productions
Doug Chilverini
4030 N. Palm Ste 306
Fullerton, CA 92635
(714) 526-3388
Have MII

Clockwork Studios
Chris Petiprin
10695 Treena Street
Suite 106
San Diego, CA 92131
(619) 578-8433

Compact Video Group, Inc.
John Doolan
2813 Alameda Ave
Burbank, CA 91505
(818) 840-7000
Have MII

C. E. Heath Co
Cathy Baker
4 Embarcadero Cir, Suite 2050
San Francisco, CA 94111
(415) 956-5834
Have MII

Don Brown Productions
Don Brown
1429 W. Collins Ave.
Orange, CA 92667
(714) 771-9711
Have MII

DNF Industries
Eve Norrell
1032 North Sweetzer Ave
Suite 212
W. Hollywood, CA 90069
(213) 650-5256
No MII

DSO Productions
Robert Orban
2413 Lincoln Ave
Belmont, CA 94002
Have MII

EIG Video
Bud Turner
PO Box 960
Lucerne Valley, CA 92356
No MII

First Light Video Publishing
Andy Romanoff
8536 Venice Blvd
Los Angeles, CA 90034
(310) 558-7880
No MII

Grace Video
Meynard Dennis Grimm
34476 Colville Pl
Freemont, CA 94555
(510) 794-8365
Have MII

Grass Valley Group
Don Davis
P.O. Box 1114,
Mail Stop N3-2H
Grass Valley, CA 95945
(916) 478-3097
Manuf.

Horizon Christian Fellowship
Roger Vans
PO Box 17480
San Diego, CA 92117
(619) 277-4991

IVS, Inc.
Ray Dunn
7925 Auburn Blvd
Citrus Heights, CA 95610
(800) 745-6601
Dealer

ITD Productions
Herbert Kellner, Ph.D.
1561 Madrid Dr
Vista, CA 92083
(619) 598-8451
Have MII

Jet Propulsion Lab
Cory Borst
4800 Oak Grove Dr.
Pasadena, CA 91109
(818) 354-6170
Have MII

KATZ, Inc.
Rich Borowy
PO Box 2608
San Fernando, CA 91393
(818) 895-8921
No MII

KCRA
Marty Main
3 Television Cir
Sacramento, CA 95814-0794
(916) 325-3255
Have MII

King Video Cable
Aler Staten
Advertising Production Dept.
22620 Market Street
Santa Clarita, CA 91322
(805) 259-7646
Have MII

Kolb Entertainment
Kenneth Kolb
14380 Foothill Blvd #26
Syman, CA 91342
(818) 362-6753
No MII

KRBK-TV
Annette Wegesend
500 Media Pl.
Sacramento, CA 95815
(916) 929-0300
Have MII

KUSI
Richard Large
4575 View Ridge Ave
San Diego, CA 92123
(619) 571-5151
Have MII

Ace Kutsuma
533 21st Pl
Santa Monica, CA 90402
Have MII

LifeEnrich
Robert Reese
10055 Wolf Rd, STE B14
Grass Valley, CA 95949
(916) 268-0882

Miles Media Corp
Richard Miles
4009 Union Ave
Bakersfield, CA 93305
No MII

Miller Video
Lee Miller
608 Wilson Ave
Novato, CA 94947
(415) 896-9998
Have MII

Motion Blur Publishing
David Duberman
915A Stanbaugh St.
Redwood City, CA 94063
Have MII

NBC
Jim Smith
3000 W. Alameda Ave
Rm 4359
Burbank, CA 91523
(818) 840-4281
Have MII

NBC
Mr. Bill Johnston
3000 W. Alameda Ave
Burbank, CA 91523
Have MII

NBC
Mr. J. Schoedler
3000 W. Alameda Ave
Burbank, CA 91523
Have MII

NBC Sports
Jack Simmons
3000 W. Alameda Ave
Rm 4359
Burbank, CA 91523
(818) 840-4290
Have MII

Nelson Media Group
Bill Nelson
951A Valhalla
Bakersfield, CA 93309
(805) 833-8313
Have MII

North American Television
Jim Ren Huang
10355 E. Rush St
El Monte, CA 91733
No MII

Gene Zimmerman Jr
Odette Broadcast
1515 S Manchester Ave
Anaheim, CA 92802-2907
(800) 243-2001
Manuf.

Paltex International
Jim Owen
2752 Walnut Ave
Tustin, CA 92680
(714) 669-8322
Manuf.

Philips interact media-POV
Entertainment David White
325 E Hillcrest ste 250
Thousand Oaks, CA 91362
(805) 371-1300
Have MII

Precious Memories Video
Chuck Hashim
320 East 18th St.
Bakersfield, CA 93305
(805) 324-8947
No MII

Professional Desktop Video
Systems
Dave Love
6922 San Fernando Rd
Glendale, CA 91201
(800) 862-7820
Have MII/Supplier

Recotec Inc
LH Lee
1290 Lawrence Station Rd
Sunnyvale, CA 94089
No MII

R.T. Forney & Associates
28 Southbrook, STE 4
Irvine, CA 92714
(714) 551-9062
Have MII

Spot Productions
Frank Vanella
5343 Birch Grove Dr.
San Jose, CA 95123
(408) 224-1500
Have MII

Studio Spectrum
Ken Buckowski
1056 N. Lake St.
Burbank, CA 91502
(818) 843-1610
Dealer

Tele-Video Production Services
Jon Solander
600 Grand Ave Suite 401
Oakland, CA 94610
(510) 893-0555
Have MII

Tentel
Kirk McConnell
4475 Golden Foothills Pkwy
El Dorado Hills, CA 95630
(800) 538-6894
Manuf.

The Video Production Co. of
America
Walter Knox
4750 Topeka Dr.
Tarzana, CA 91356
(818) 343-4896
Have MII

Toaster Marmalade
Mark Stross
4842 Via Colina
Los Angeles, CA 90042
(213) 259-9033
Have MII

Truckee River Studios
Larry Beldon
1680 Diablo Vista Rd
Alamo, CA 94507
(510) 943-7192
Have MII

UCB/HIS Broadcasting
NE Peterson
8990 Gaddinal Rd
Winters, CA 95694
No MII

UCLA-Behavioral Sciences
Media Lab NPI
Gary Lord
760 Westwood Plaza
Los Angeles, CA 90024
(213) 825-0448
Have MII

United Media
Leslie Ricci
4771 E. Hunter
Anaheim, CA 92807
No MII

Unitel Video
Mark Miller
3330 Caluenga Blvd, West
Los Angeles, CA 90068
(213) 878-5800
Have MII

Vaughn Duplication Services Paul Taylor 2465 Campus Dr., Ste M Irvine, CA 92715 (714)252-0190 Have MII	KCNC-TV Larry Ries 1044 Lincoln St Denver, CO 80203 (303) 830-6341 Have MII	TRV Fastcam Sports TV Production Bruce Edwards PO Box 52 West Mytic, CT 06388 (203) 572-8220 Have MII	National Credit Union Administration Bob Parks 1776 G St. N.W. Washington, DC 20456 Have MII	Centercom Inc. Keith Lamp 4710 Eisenhower Blvd, Ste C4 Tampa, FL 33634 (813)886-8266 Have MII	MagneTech Michael Pardo 3941 SW 47th Ave. Ft Lauderdale, FL 33314 1-800-683-DUPE (305) 791-6711 Have MII
Video Proofs George Barich 560 Martin Ave Studio D Rohmert Park, CA 94928 (707)586-0383 Have MII	KCNC-TV Don Sturgeleski 1044 Lincoln St Denver, CO 80203 (303) 830-6313 Have MII	WTXX-TV Charles Allen 414 Meadow St Waterbury, CT 06702 (203)575-2020 Have MII	Organization of American States TV Unit Gabriel Gross 17th & Constitution Avenues Washington, DC 20006 (202) 458-3985 No MII	Composite Video Service Bill Costello 11100 66th St.N. Suite 27 Largo, FL 34643 (813) 546-6407 Have MII	Mayo Clinic Asa Floyd 4500 San Pablo Rd. Jacksonville, FL 32224 (904) 223-2672 Have MII
Wilderness Production Mike Conway PO Box 10260 S. Lake Tahoe, CA 96158 (916)577-3008 Have MII	KOAA-TV Ken Renfrow PO Box 195 Pueblo, CO 81002 (719)544-5781 Have MII	WTXX-TV George Parson 37 Peach Orchard Rd Prospect, CT 06712 (203)758-3905 Have MII	The Media Group Andrea Stelter 1118 22nd St, NW Washington, DC 20037 (202) 833-4461 No MII	Computer Power, Inc. Glenn Cston 661 Riverside Ave Jacksonville, FL 32204 (904)359-5135 Have MII	Mayo Clinic Bill Wimsatt 4500 San Pablo Rd. Jacksonville, FL 32224 (904) 223-2008 Have MII
Your Video Productions Jeri Ann Severson 2183 Fairview Rd, Ste. 104 Costa Mesa, CA 92627 (714)645-9687 Have MII	Martin Marrietta Jim Pirtle Falcon AFB Colorado Springs, CO 80912 (719) 380-2552 Have MII	WTXX-TV Ron Barnes 37 Peach Orchard Rd Prospect, CT 06712 (203)758-3905 Have MII	WRC-TV Ron Thorpe 4001 Nebraska Avenue Washington, DC 20016 (202) 885-4012 Have MII	Channel 20 Scott Monaghan 215 N. Olive Ave, Suite 100 West Palm Beach, FL 33402 (407) 355-4239 Have MII	Medfo, Inc. John P. Lenhart, MD 6110 9th St. N. St Petersburg, FL 33703 (813) 521-4130 Have MII
Colorado Advanced Audio Video Michael Cassidy 7700 E. Platte, Suite H Denver, CO 80231 (800) 368-0406 Have MII	Multi-Magnetics, Inc. John Simon 10336 S. Dransfeldt Rd. Unit 6 Parker, CO 80134 (800)732-7768 Have MII	District of Columbia Anacostia H.S. Fred Atard, RM 228 16th & R St., SE Washington, DC 20020 No MII	WRC-TV Harris Sullivan 4001 Nebraska Avenue Washington, DC 20016 (202) 885-4133 Have MII	Continental Cablevision Alan Tomassetti 141 N.W. 16th St. Ft. Lauderdale, FL 33060 (305) 946-7011 Have MII	Medfo, Inc. Dennis McDougall 6110 9th St. N. St Petersburg, FL 33703 (813) 521-4130 Have MII
Advanced Audio Video A.J. Delizza 7700 E. Platte, Suite H Denver, CO 80231 (800) 368-0406 Have MII	Optical Audio Productions Mike Koury P.O. Box 2243 Fort Collins, CO 80522 (303) 484-5535 Have MII	C-SPAN Brian Lockman 444 North Capitol Street Suite 412 Washington, DC 20001 (202) 737-3220 Have MII	WRC-TV Ron Thorpe 4001 Nebraska Avenue Washington, DC 20016 (202) 885-4012 Have MII	Encore Steve Maaburn 1252 E. Hillsborough Ave Tampa, FL 33604 (813) 669-8332 Supplier	Media Concepts Bob Skidmore 559 49th Street South St. Petersburg, FL 33707 (813) 321-2122 Dealer
American Magnetic Media Steve Helmick 5580 Havanna Unit 6A Denver, CO 80239 (800) USA-TAPE Have MII	VU Videos Eric Wheeler 1420 Blake Street Denver, CO 80202 (800) 637-4336 Supplier	C-SPAN Dave Roycraft 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 626-7991 Have MII	Florida AAACHEN Productions George Phelps 11261 S.W. 177th St. Miami, FL 33157 (305) 255-9563 Have MII	Florida Video Systems Chuck Bachus PO Box 130202 Ft Lauderdale, FL 33313 (305)688-6618 Dealer	Multi Image Group Jim Ballentine 1080 Holland Drive Boca Raton, FL 33487 (800) 523-2682 Supplier
American TV & Communications David Franklin 160 Inverness Dr. W. Englewood, CO 80112 (303) 799-1200 Have MII	Windstar Studios Mike Wemple 525 Communications Cir. Colorado Springs, CO 80905 (719) 635-0422 Have MII	C-SPAN Tim Dombro 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 737-3220 Have MII	Airtone Design Brooks Reid 6490 SW 113th Miami, FL 33156 (305) 666-0925 Have MII	Full Sail Jim Michael 3300 University Blvd Winter Park, FL 32792 (407) 679-0100 Have MII	Sokolky Productions Kerry Sokolky 700 Bittmore Way, Suite 1202 Coral Gables, FL 33134 (305) 441-1935 Have MII
Davis Audio-Visual, Inc. Richard Davis 1801 Federal Blvd Denver, CO 80204 (303) 455-1122 Dealer	Angela's Productions Tiffany Eddy 55 Russ St. Hartford, CT 06106 (203)241-8111 Have MII	C-SPAN Bill Conover 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 737-3220 Have MII	ARCO Inc. Mark Castellani 2226 8th St Sarasota, FL 34237 (813)365-0900	Gendra Broadcasting Corp Michael Luzzi 2800 Biscayne Blvd, STE 700 Miami, FL 33137 Have MII	Sifford Video Lawson Turk 2815 Evans St Hollywood, FL 33020 (800)727-2679
Davis Audio-Visual, Inc. Howard Goldbaum 2100 Clay St. Denver, CO 80211 Dealer	Anton Bauer Bruce Malam 1 Controls Dr. Shelton, CT 06484 (203) 929-1100 Manuf.	C-SPAN Tim Masters 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 737-3220 Have MII	ASCA Dan Block 2860 Armadillo Tr Titusville, FL 32780 (407) 269-1303 Have MII	JJ Farris Enterprises, Inc. Joe Farris 6240 NW 173rd St #1027 Miami, FL 33015 (305)825-3908 No MII	Uptown Productions AJ Machado 14413 SW 46 Ter Miami, FL 33175 No MII
Davis Audio-Visual, Inc. Peter Blaney 19 West La Vages Colorado Springs, CO 80903 Dealer	Anton Bauer Michael Malcy 1 Controls Dr. Shelton, CT 06484 (203) 929-1100 Manuf.	Department of Veteran Affairs George Brown Communications 810 Vermont Ave, NW Washington, DC 20420 No MII	Audio Visual Innovations Ron Lyman 6313 Benjamin Rd. Tampa, FL 33634 Dealer	Lakeland Regional Medical Center Education Dept. Ryno Lee 1524 Lakeland Hills Blvd. Lakeland, FL 33805 (813) 687-1127 Have MII	U.S. Air Force Wright Laboratory WL/MNGI Don Snyder Eglin AFB, FL 32542 (904)882-9911 No MII
Group Publishing David Priest PO Box 481 Lowland, CO 80539 (303)669-3836x267	Cinemat Tim Schult 127 Main St. N. Woodbury, CT 06798 (203)263-0006 Have MII	House Recording Studios Rick Van Winkle B310 Rayburn Building Washington, DC 20513 (202) 225-3941 Have MII	Basin Distributing Jim Dichto 15959 NW 15th Ave Miami, FL 33169 (800)329-7664 Supplier	Lockheed Space Operations Ed Mikulas MS LSO 110 Kennedy Space Center, FL32899 (407)867-2280 Have MII	Valencia College Jim Barber Film Technology Program, Mail Stop 3-2 701 N. E. Eonolochatchee Trail Orlando, FL 32825 (407) 299-5000 x2415 Have MII
Tom Houston 3321 Apple Ave Lowland, CO 80538 (303)667-2001 Have MII	Insight Tom Carroll 288 Filrow St Norwalk, CT 06850 (203) 853-1115	Mediamource, Inc. Bill Parks 2121 Wisconsin Ave., N.W. Suite 64 Washington, DC 20007 (202)298-8100 Supplier	Blue Mango Productions Ed Reinhardt 1513 Wiley St Hollywood, FL 33020 (305) 921-0079 Have MII	Lockheed Space Operations Robert Simmer MS LSO 115 Kennedy Space Center, FL 32899 (407) 867-2280 Have MII	Vaughn Duplication Services Ric Everett 5414 Beaumont Center Dr., Ste 202 Tampa, FL 33634 (813)887-3141 Have MII
KCD Ted Chavez 9952 Eastman Park Dr. Windsor, CO 80551 (303) 686-4640 Have MII	Key Logo Steven Gibson 8F Weavers Hill Greenwich, CT 06831 (203)531-8814 No MII	Minority Training Center Richard Ray 1407 K Street, NW Washington, DC 20005 (202) 371-1444 No MII	Harry Breitmeyer 1365 McMullen Booth Clearwater, FL 34619 (813)726-2024 Have MII	Magic Motion Film & Video Ron Shaw PO Box 533071 Orlando, FL 32853 (407)643-1429	Videocam Export Co. Juan Carlos Carrillo 7305 NW 36th Street Miami, FL 33166 (305) 592-2034 Have MII
KCNC-TV David Layne 1044 Lincoln St Denver, CO 80203 (303) 830-6426 Have MII	Quinnipiac College Bruce Carpenter Mt Carmel Ave Hamden, CT 06518 No MII		CBF Media Centre Bob Bernhardt 3400 Raleigh St Hollywood, FL 33021 Have MII		Video Factory Jeff Hooper 1126 S. Division Ave Orlando, FL 32805 (407) 246-6316 Have MII

Videotaping Services Inc Dale Sweet 1911 Manor Circle Dr Winterhaven, FL 33880 Have MII	National Video Exposure Cyde Land 5100 Kerry Dr. Atlanta, GA 30331 (404) 344-1551 Have MII	Video Concepts Bob Ramacher 535 Lipos Pkwy Kihel, Maui, HI 96753 (808) 879-1329 Have MII	JRC Productions Rob Aiello 528 Northlake St Aurora, IL 60506 (708) 896-4250 Have MII	Three Angels Broadcasting Network Doug Garica PO Box 220 West Frankfort, IL 62896 (618) 627-4651 Have MII	Sho-a-Tell Rollie Bunce 8241 Millhouse Rd Indianapolis, IN 46241 (317) 856-5418 No MII
Video Techniques, Inc. Robert Lorentzen PO Box 9649 Bradenton, FL 34206-9649 (813) 746-4949 Have MII	Northwest Airlines, Inc. Bob Sharrett 1000 Inner Loop Road Atlanta GA 30337-6072 (404) 530-6955 Have MII	Video Concepts Kevin Harrington 535 Lipos Pkwy Kihel, Maui, HI 96753 (808) 879-1329 Have MII	Kemper National Insurance Bill Demarco Kemper TV Studios F-3 Rt. 22 & Kemper Dr. Long Grove, IL 60049 (708) 540-4449 Have MII	Video FX Stuart Soifer 400 Jefferson Ct Wheeling, IL 60090 No MII	Versatile Video Services, Inc. Terry Burke P.O. Box 333 Yorktown, IN 47396 (317) 759-4747 No MII
Vue-Com Inc. Marshall Ham 1126 S Division Ave Orlando, FL 32805 (407) 423-7869 Dealer	Printpack, Inc. John Clower 4335 Wendell Dr. Atlanta, GA 30336 (404) 691-2538 x445 Have MII	Video Lab Norm Nichols 641 Keesamoku, Ste. 5 Honolulu, HI 96814 (808) 947-5227 Have MII	Little Fort Media Weldon Johnson 113-115 N Genesee Waukegan, IL 60085 (708) 244-9666 Have MII	Video Production Group Mark Wilder 511 Court St Pekin, IL 61554 (309) 353-6158 Have MII	Video Management Systems Dan Hall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 Have MII
WDZL Bob Castillo 2055 Lee St. Hollywood, FL 33020 (305) 925-3939 Have MII	Savannah College of Art & Design Ralph Gnan 235 Haverham St. Savannah, GA 31402 (912) 238-2407 Have MII	Idaho KTRV Brian Royster 679 6th St Nampa, ID 83651 (208) 466-1200 Have MII	Master Images Video Duplications, Inc. Skip Navar 3176 Mac Arthur Blvd. Northbrook, IL 60062 (708) 564-0470 Have MII	Video Replay Ron Noriaky 118 West Grand Ave. Chicago, IL 60610 (312) 822-0221 Have MII	Video Management Systems Jeff McFall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 Have MII
WFLA Mike Healy 905 E Jackson St Tampa, FL 33614 (813) 228-8888 Have MII	Strickland Video & Film Support John Strickland 2972 Chipmunk Trail Marietta, GA 30067 (404) 988-0803 Have MII	United Artists Cable Neil Smith PO Box 44 Boise, ID 83744 (208) 375-2727 Have MII	Millikin University Ronnie Dean 1184 W. Main Decatur, IL 62522 (217) 424-6254 Have MII	Video-Tech Production Alan Thursby P.O. Box 2251 1602 Melrose Ct. Decatur, IL 62526 (217) 877-9422 Have MII	WIPB-TV Bob Fairchild PO Box 1708 Muncie, IN 47308 (317) 285-1249 Have MII
WFTS Luis Romero 4501 E Columbus Dr Tampa, FL 33605 (813) 623-2828 Have MII	TVF Productions John Salter 1612 N. Oak St. Valdosta, GA 31602 (912) 244-9597 No MII	Illinois 3M Tape Sales Dave Rahmlow 908 N. Elm St. Hinsdale, IL 60521 (800) 942-3961 Manuf.	NBC Mr. T. Powers 454 N. Columbus Dr Chicago, IL 60611 Have MII	WICD-TV David Boyer 250 Country Fair Dr. Champaign, IL 61821 (217) 351-8500 Have MII	WIPB-TV James Miller PO Box 1708 Muncie, IN 47308 (317) 285-1249 Have MII
WFTS Jean Varn 4501 E Columbus Dr Tampa, FL 33605 (813) 623-2828 Have MII	Vaughn Duplication Services Rick Gauthier 2700 NE Expressway Bldg A, Ste 200 Atlanta, GA 30345 (404) 728-9025 Have MII	Bible Students Publications George Tabac 900 Brentwood Bensenville, IL 60106 (708) 595-0984 Have MII	Norwest Communications, Inc. Mark Karney 123 S. Hough St Barrington, IL 60010 (708) 381-3271 Have MII	WGEM Brady Dreasler 513 Hampshire Quincy, IL 62301 (217) 228-6618 Have MII	WKJG-TV Matt Kyle 2633 West State Blvd Ft. Wayne, IN 46808 (219) 422-7474 Have MII
WFTV Edward J. Roos P.O. Box 510 Palm Beach, FL 33480 (407) 655-5455 Have MII	Video Copy Services Rick Stevens 1699 Tullie Circle Ste 117 Atlanta, GA 30329 (800) 553-3616 (404) 321-6933 Have MII	Bloomquist & Associates, Inc Dick Bloomquist 828 N. Addison Ave Evanston, IL 60126 (708) 530-4077 Have MII	Provid Supply Regina Szpak 896 Webster Ln Desplaines, IL 60016 (708) 299-7832 Supplier	WIFR-TV Willard Shears PO Box 123 Rockford, IL 61105 (805) 987-5300 Have MII	WFFT-TV Mac McShane 3707 Hillcreek RD Ft. Wayne, IN 46808 (219) 471-5555 Have MII
Georgia Atlanta Duplication Dan Nobels 4330 Royal Mustang Way Lithonia, GA 30058 (404) 978-1299	Video Duplication Skip Lewis 3095 Presidential Dr. Ste F Atlanta, GA 30340 (800) 235-9732 Have MII	Business TV Associates Mark Hewitson RR 1, Box 71 McLean, IL 61754 (309) 874-2908 Have MII	Southern Illinois University John Kautzer Campus Box 1775 Edwardsville, IL 62026 (618) 692-2230 Have MII	WYCC-TV Donald Rhodes 7500 S. Pulaski Rd. Chicago, IL 60652 (312) 838-4853 Have MII	WTTV Fred Baumgartner 3490 Bluff Road Indianapolis, IN 46202 (317) 787-2211 Have MII
Atlanta Video Production Center Joseph Gora 1570 Northside Dr. NW 240 Atlanta, GA 30318 (404) 355-3398 Have MII	Video Supply Sales Co. Mark Radford 3440 Oakcliff Rd. Suite 112 Atlanta, GA 30340 (404) 458-2468 Dealer	Centerroom Inc. Vicky Jacobs 7120 Ridgeway Lincolnwood, IL 60465 (708) 675-1411 Have MII	State Farm Insurance Gary Chambers 1 State Farm Plaza Bloomington, IL 61710 (309) 766-6176 Have MII	WTVO Al Petzke 1917 N Meridian Rd Rockford, IL 61105 (815) 963-5413 Have MII	Wolfe Communications Inc. Don Wolfe Box 105 Valparaiso, IN 46383 (219) 464-5019 Have MII
IBM Judy Sapp 3100 Windy Hill Rd. Internal Zip WE1C1 Marietta, GA 30067 (404) 835-3492 Have MII	Videography Inc Damon Smith PO Box 8263 Savannah, GA 31412 No MII	Center Video Rex Balz 5615 W. Howard Street Niles, IL 60648 (800) 621-4354 Supplier	State Farm Insurance Randy Smith 1 State Farm Plaza Bloomington, IL 61710 (309) 766-6176 Have MII	WYCC-TV Donald Rhodes 7500 S. Pulaski Rd. Chicago, IL 60652 (312) 838-4853 Have MII	Iowa American Heritage Cable Brian Sawyer 1729 McPherson Ave Council Bluffs, IA 51503 (712) 328-7207 Have MII
Lewis Broadcasting Co. Wallace Tidwell PO Box 61268 Savannah, GA 31420 (912) 925-0022 No MII	Zan Productions Roseann Bush 1390 E Rock Springs 4 Atlanta, GA 30306 (404) 872-0719 Have MII	Copymaster Video Larry Sengren 711 E. Fairfield Ave. Villa Park, IL 60181 (708) 279-1276 Have MII	State Farm Insurance Steve Snyder 1 State Farm Plaza Bloomington, IL 61710 (309) 766-3368 Have MII	Ball State University Jim Scott University Media Services Muncie, IN 47306 (317) 285-1487 Have MII	Cedar Rapids Television Co. Bruce Kruse Second Ave. at Fifth St, SE Cedar Rapids, IA 52401 (319) 398-8422 Have MII
Lithonia Lighting Mike Rogers Video Communications 1400 Lester Rd Conyers, GA 30207 (404) 922-9000 x2517 Have MII	Hawaii Hot Shot Productions Jim Abell PO Box 1297 Kapaa, HI 96746 No MII	Ed Janik Productions Ed Janik RR 2, Box 94C Pleasant Plains, IL 62677 (217) 626-1976 Have MII	Televent Video Services Don Shannon 6533 West North Ave Oak Park, IL 60302 (708) 383-5588 Have MII	Ball State University Chris Weyers BC#179 Muncie, IN 47304 (317) 285-8185 Have MII	Iowa State University Denay Goodrich Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 Have MII
Media Magic Bill Batchelor 3952 Casey Glen Ct Duluth, GA 30136 (404) 418-0984 Have MII	KIT Video Pro Bill George 1095 Kalapaki Honolulu, HI 96825 (808) 395-1244 No MII	Illinois Central College Tom Boyer 1 College Drive East Peoria, IL 61635 Have MII	TeleVisual Productions Dave Beatty 1287 Walnut Springfield, IL 62704 (217) 787-4757 Have MII	Magnity Video Productions Harry Magnity 4330 Forrest Manor Ave Indianapolis, IN 46226 Have MII	Iowa State University Jim Twetten Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 Have MII
Motion Visuals Pat Cooksey PO Box 43371 Atlanta, GA 30336 (404) 696-2709 Have MII			The Orenda Group Jim Riemersma 9848 South Winchester Ave Chicago, IL 60643 (312) 238-3578 Have MII	Reed Productions Kevin Basett PO Box 977 Warren, IN 46580 (219) 267-4199 Have MII	

Kirkwood Community College Joe Taylor 6301 Kirkwood Blvd SW Cedar Rapids, IA 52406 (319)398-3620 Have MII	S & W Productions Tom Prigge 459 Broyles Ave Paducah, KY 42003 (502) 554-3057 Have MII	Maryland AVA Productions Dick Stale 1412 Northcrest Drive Silver Spring, MD 20904 (301) 384-9595 Have MII	Mark Kregel 1403 Rosson Ct. Aberdeen, MD 21001	TPI Productions Bill Perkins 5410 Goldsboro Road Bethesda, MD 20817 (301) 320-5979 Have MII	LCR Productions Leo Rotkiewicz, Jr. 46 Elm St South Deerfield, MA 01373-1006 (413) 665-2946 No MII
Pratt Audio Visual & Video Corp. Cynthia Egger 200 Third Ave., SW Cedar Rapids, IA 52404 (319) 363-8144 Dealer	S & W Productions Terry Schmitt 459 Broyles Ave Paducah, KY 42003 (502) 554-3057 Have MII	Bell Atlantic Tom Erdely 801 Roeder Road Silver Spring, MD 20910 (301) 565-8663 Have MII	Montgomery College Tom Cook 51 Mannakee Rockville, MD 20850 (301)251-7159	Video on Location Jimmy Veizis 11600 Nebel St. Rockville, MD 20852 (301) 984-5823 Have MII	Media Partners of MA Gary Pink 1837 Ocean St. Marshfield, MA 02050 (617) 837-5301 Have MII
St. Luke's Hospital Maureen Osako 1026 A Avenue, NE Cedar Rapids, IA 52402 (319)369-7487	WPSD-Engineering Dept. Jim Franklin P.O. Box 1197 Paducah, KY 42002-1197 (502) 442-8214 Have MII	Carpel Video Andy Carpel 429 E. Patrick St Frederick, MD 21701 (800) 238-4300 supplier	Preston Trucking Bob Lyons 151 Easton Blvd. Preston, MD 21655 (301) 673-7151 Have MII	Video on Location Dino Veizis 11600 Nebel St. Rockville, MD 20852 (301) 984-5823 Have MII	MIT Earth & Planetary Sciences Tim Dowling 18 Vassar St Bldg 54-420 Cambridge, MA 02139 (617) 253-1785 Have MII
Kansas	Louisiana	Colorlab Russ Suniewick 5708 Arundel Ave. Rockville, MD 20852 (301) 770-2128 Have MII	PG County Office of TV Resources Don Mattingly 8437 Landover Road Landover, MD 20785 (301) 386-1629 Have MII	Video Transfer, Inc. Ernie Aschenbach 5709 Arundel Ave. Rockville, MD 20852 (301) 881-0270 Have MII	New Avenue Communications Phil Alape 50 Hunt St. Watertown, MA 02172 (800)835-5222 No MII
Beechcraft Corp. Richard Young PO Box 85 Wichita, KS 67201 Have MII	Mission Service Supply Inc. Carl Hicks PO Box 2957 West Monroe, LA 71294 (800)352-7222 Dealer	Communications Televideo Ltd. Paul Farren 9301 Georgia Ave. Silver Spring, MD 20910 (301) 585-6311 Dealer	Prince Georges Co. Public Schools Scott Schiller 8437 Landover Road Landover, MD 20785 Have MII	VMAG Kendra Cook 5410 Goldsboro Road Bethesda, MD 20817 (301) 320-0077 Have MII	New England Cablevision Jerry Kinow 38 Blackburn Center Gloucester, MA 01930 (508)281-2285
Fast Forward Productions Brad Burrow 12508 Summertime Olathe, KS 66062	Newcomer Young Productions James Young 201 Trenton St West Monroe, LA 71291 (318)325-4413 Have MII	Steve Crouch 4407 Independence St. Rockville, MD 20853 (301) 946-6380 Repair	Prince Georges Co. Public Schools Chuck Wolfe 8437 Landover Road Landover, MD 20785 Have MII	Washington Professional Systems Mike Gerry 11157 Viern Mill Rd Wheaton, MD 20902 (301) 942-6800 Dealer	Plainsong Productions Ben Achtenberg 47 Halifax Street Jamaica Plain, MA 02130 (617) 524-0980 No MII
First Generation Video Wink Friesen 1802 N. Plum Hutchinson, KS 67502 (316) 662-9262 Have MII	Newcomer Young Productions Ken Purcell 201 Trenton St West Monroe, LA 71291 (318)325-4413 Have MII	Fallen Angels Films, Inc. Lynn Till 530 Fern's Walk Annapolia, MD 21401 (410)974-0516 Have MII	Professional Products, Inc. James Baldwin 4964 Fairmont Ave. Bethesda, MD 20814 (301) 657-2141 Dealer	WBFF Del Parks 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 Have MII	Post Time Productions Fred Mycroft 340 Anawan Street Rehoboth, MA 02789 Have MII
Heartland Productions, Inc. Bryan Winsby PO Box 4180 Shawnee Mission, KS 66204 (913)236-6088 Have MII	Newcomer Young Productions Chris Turner 201 Trenton St West Monroe, LA 71291 (318)325-4413 Have MII	Fry Communications Inc. Tim Fry 802 Argyle Rd Silver Spring, MD 20901 (301)588-0778 Have MII	Professional Products, Inc. Bob Williams 2605 N. Rolling Rd, Suite 406 Baltimore, MD 21207-1960 (301) 298-7111 Dealer	WBFF William Hackney 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 Have MII	PromEDIA Floriano Cabral 246 Palmer Street Fall River, MA 02724 (508)994-0447 Have MII
KPTS Dave McClintock 320 W. 21st St Wichita, KS 67201 (316) 838-3090 Have MII	New Orleans Convention Center Mike Blohm-Technical Services 900 Convention Center Blvd New Orleans, LA 70130 (504) 582-3062 No MII	Fuji Pro Tape J. Thomas Baum 1089 Heather Dr. Westminster, MD 21158-3602 (301) 876-9590 Manuf.	Ralph Graves Productions, Inc. Bob Graves 5161 River Rd. Bldg 2, Suite 103 Bethesda, MD 20816 (301) 986-4577 Have MII	WHAG-TV Wayne Younkins 13 E. Washington St. Hagerstown, MD 21740 (301) 797-4400 Have MII	Studio 5 Productions Bill Lowell 5 TV Place Needham, MA 02192 (617) 449-0400 Have MII
KSAS-TV David Bird 316 N. West St. Wichita, KS 67203 (316)942-2424 Have MII	Vidor Chris Allain 1223 St. John Lafayette, LA 70506 (318)237-1700 Have MII	Global Vision Tariq Nazir PO Box 535 Reisterstown, MD 21136 (301)356-6715 No MII	Regional Cable Network Clady Garland 1000 Willow Cir. Hagerstown, MD 21740 (301) 797-5000	Massachusetts A/V Services Bob Pooler 674 Mass Ave (Rt 111) Borborough, MA 01719 (508) 263-7727 Have MII	Thom McAn Greg Lindgren 67 Millbrook St. Worcester, MA 01606 (508) 791-3811 Have MII
KSNW Mark Luedtke 833 N. Main Wichita, KS 67201 (316) 265-3333 Have MII	Video First Productions Ray Morvant PO Box 331 Kaplan, LA 70548 (318)643-1988	Hocus Focus Productions Don Armstrong 200 E Joppa Rd, Ste L105 Towson, MD 21204 (410)832-5740	Ritz Audio/Visual Scott Grady 6620 Virginia Manor Beltsville, MD 20705 No MII	Bob Benson Video Film Robert Benson 287 Chappel St Holden, MA 01520 (508) 829-4105 Have MII	WNAC-TV Gary Sprague 33 Pine St Rehoboth, MA 02769 Have MII
Majec Video Productions Jordan Gershon 9275 Flint St Overland Park, KS 66214 (913)894-1188 Have MII	VIP Philip Nelson 2908 Cameron St. STE B Monroe, LA 71201 (318)322-8222 Have MII	Henry Joseph, III 10169 New Hampshire Ave. Suite 198 Silver Spring, MD 20903 (301) 434-7347 No MII	Sign Media Inc. Verden Neas 4020 Blackburn Lane Burtonsville, MD 20866 (301) 421-0268 Have MII	The Camera Corp Marty Feldman 858 Providence Hwy Norwood, MA 02062 Dealer	Michigan Christian Family Centre Paul Maybee 1800 W US 223 Adrian, MI 49221 (517)263-6232 Have MII
Smokey Hills Public TV Lloyd Mintzmeyer PO Box 9 Banker Hill, KS 67626 (913) 483-6990 Have MII	World Christian Church Leslie Johnson Film Dept. #1808 Hwy 59 Mandeville, LA 70448-4000 No MII	Image Productions John Young 111 South Potomac St. Hagerstown, MD 21740 (301) 739-4590 Have MII	Specialized Communications Dave Clayberg 907 Maryland Ave. Hagerstown, MD 21740 (800)359-1858 (301)790-0103 Repair	Crimson Tech Lee Wolloff 325 Vassar St Cambridge, MA 02139 (617)868-5150 Dealer	Delta College Harold Conley University Center, MI 48710 (517)686-9354 Have MII
University of Kansas Brian Powell Athletic Dept.-Football Allen Fieldhouse Lawrence, KS 66045 Have MII	WYES Mike Denning PO Box 24026 New Orleans, LA 70184 (504) 486-5511 Have MII	Johns Hopkins APL Bob Grunel Johns Hopkins Rd Columbia, MD 20723 (301) 953-6786 Have MII	TCI Cablevision Bob Hiley 201 S. Mechanics St Cumberland, MD 21502 (301)722-6547 Have MII	Eastern Video Systems, Inc Bob Strause 2 Sterling Rd Billierica, MA 01862 (508)667-0009 Dealer	Digital Animation Corp. Ron Ware 24445 Northwestern Hwy, Suite 105 Southfield, MI 48075 (313)354-0890 No MII
Kentucky	Maine	Kennedy Krieger Institute Michelle Lash 707 N. Broadway Baltimore, MD 21211 (410)550-9448		GTE Labn, Inc. Rich Welland 40 Sylvan Rd. Walham, MA 02254 (617) 466-4151 Have MII	Dunbar Video Productions William Dunbar 2487 Houser Rd Holly, MI 48442 (313)634-8686 Have MII
Dench Video Services, Inc. Tim Dench 9141 Bardstown Rd. Louisville, KY 40291 (502) 239-0229 No MII	James Waligora 3555 N. Raymond Rd Poland Spring, ME 04274 No MII				

Dan Fitzgerald P.O. Box 126 Tecumseh, MI 49286 (517) 423-8124 No MII	WNEM TV 5 Michael J Müller 107 N. Franklin St PO Box 531 Saginaw, MI 48606 Have MII	KARE Norm Beardley 8811 Olson Memorial Hwy Minneapolis, MN 55427 (612) 546-1111 Have MII	Foris Benefits Insurance Company Craig Campbell 2323 Grand Ave Kansas City, MO 64108 (816) 881-8719 Have MII	Creighton University Chuck Lenosky California at 24th St Omaha, NE 68138 Have MII	Taylor & Company Robin Taylor 13 Dartmouth College Hwy Lynne, NH 03768 (603) 795-4100 No MII
International Learning Systems, Inc. Larry S. Bothe Rm 120 Bell Hall Andrews University Berrien Springs, MI 49103-0087 (616) 471-6052 Have MII	WNMU-TV Northern Michigan University Earl Litch Marquette, MI 49885 Have MII	King Videocable Co. Dennis Becker 6901 Winnetka Ave. North Brooklyn Park, MN 55428 (612) 531-4422 Have MII	Good News Productions Stan Waite Box 222 2111 N. Main Joplin, MO 64802	Data Security Inc. Wayne Boles 2801 N. 27th St. Lincoln, NE 68521 (800) 225-7554 Manuf.	New Jersey Audio + Video Post Tony Berwick 235 Pegasus Ave Northvale, NJ 07647 (201) 784-2818 No MII
PKH Video Peter Hickman 1997 M-50 Tecumseh, MI 49286 (517) 423-2137 Have MII	WXYZ Mike Doback PO Box 789 Southfield, MI 48037 (313) 827-9490 Have MII	KTCA Jerry Huiting 172 E. 4th St. St. Paul, MN (612) 222-1717 Have MII	KPLR Jim Wright 4935 Lindell Blvd. St. Louis, MO 63108 (314) 454-6306 Have MII	Garner Industries Scott McLain 4200 N 48th Lincoln, NE 68504 (800) 228-0275 Manuf.	Avon Productions Fred Lipowitz 123 Madia Street South Plainfield, NJ 07080 (908) 756-0643 Have MII
Q-1 Video Network Tim Hart 62 Division Coldwater, MI 49036 (517) 279-8752 Have MII	WZZM-TV Chuck Mikowski 645 Three Mile Rd N.W. Grand Rapids, MI 49504 Have MII	Marketing By Video Bill Hagan 6440 Flying Cloud Dr., STE 101 Eden Prairie, MN 55344 (612) 944-3323 Have MII	University of Missouri Video Network James Gaar 301 Fine Arts Bldg UMKC Kansas City, MO 64110-2499 (816) 235-1094 Have MII	Godfathers Pizza Inc. Tom Eldins 9140 W Dodge Rd Omaha, NE 68114 (402) 391-1452 Have MII	Bell Atlantic Corporate Television Richard Deiss 540 Broad Street, Room 400 Newark, NJ 07101 (201) 649-3885 Have MII
Thalner Electronic Labs Karl Couryoumjan 7235 Jackson Rd. Ann Arbor, MI 48103 (313) 761-4506 Dealer	Minnesota 3M Bob Herman 3M Center Building 223-5N-01 St Paul, MN 55119 (612) 736-2549 Manuf.	Mayo Clinic Marvin Mitchell Video Communications Systems Rochester, MN 55905 (507) 284-2511 Have MII	Vaugh Duplication Services Pete Leverenz 13241 Tandem Drive Creve Coeur, MO 63146 (314) 576-6804	Godfathers Pizza Inc. Matt Kush 9140 W Dodge Rd Omaha, NE 68114 (402) 391-1452 Have MII	Bottom Line Television Mike Moran 6 Northwest Blvd Newfield, NJ 08344 (609) 697-4661 Have MII
Thalner Electronic Labs John Young PO Box 96 Bangor, MI 49013 (616) 427-8233 Dealer	Alpha Video Ben Vogel 7836 2nd Ave. S. Bloomington, MN 55420 Dealer	Miller Meester Advertising Dan Sauard 17 N Washington Ave Minneapolis, MN 55401 (612) 337-9120 Have MII	Montana Eagle Communications, Inc. C.J. Cannaliato PO Box 5268 Missoula, MT 59806 (406) 721-2063 Have MII	WOWT-TV Rick Klutts 3501 Farnam Omaha, NE 68131 (402) 346-6666 Have MII	Cassette Dub Inc. Paul Ranieri 245 Livingston Street Northvale, NJ 07647 (201) 767-7077 Have MII
University of Michigan, METN Jerry McCarty RM 1020 HH Dow Bldg Ann Arbor, MI 48109-2136 (313) 763-1233 Have MII	Audio Visual Wholesaler Tom Toutges 5395 31st Ave Plymouth, MN 55447 Dealer	Northland Insurance Companies Charlie Stellick 1295 Northland Dr. St. Paul, MN 55120-1146 (612) 688-4721 Have MII	KECI-TV Larry Arbaugh PO Box 5268 Missoula, MT 59806 (406) 721-2063 Have MII	WOWT-TV Robert Sandoval 3501 Farnam Omaha, NE 68131 (402) 346-6666 Have MII	Costello Video Group, Inc. Joe Costello 241 Molnar Dr. Elmwood Park, NJ 07407 (201) 791-5449 Have MII
Vivid Visions, Inc Christopher Hart 9282 General Dr., Suite 130 Plymouth, MI 48170 (313) 453-7770 Have MII	Century Design Jody Heuring 530 15th Ave. S. Hopkins, MN 55343-7889 (612) 935-0033 Have MII	NW Airlines Bob Brandia 5101 NW Dr St. Paul, MN 55111 (612) 726-0355 Have MII	KCFW-TV Chris Neuhausen PO Box 857 Kalispell, MT 59901 (406) 755-5239 Have MII	Nevada High Sierra Video Productions Bryan Hoopes 930 Tahoe Blvd, Unit 802 Incline Village, NV 89450 (702) 831-1296 Have MII	CNBC Mr. M. Raitman 2200 Fletcher Ave. Fort Lee, NJ 07024 Have MII
VPM Studios Gene Casaroli 13761 Bell Court Stirling Heights, MI 48312 (313) 939-8680 Have MII	Champion Auto Stores Larry Gilbertson 5520 N. Highway 169 New Hope, MN 55428 (612) 535-5984 Have MII	Promotional Films and Video, Inc. Al Peterson 1313 Cambridge St. Hopkins, MN 55343 (612) 935-2183 Have MII	KTYM Bill Ward 750 Dewey Blvd Butte, MT 59701 (406) 494-7603 Have MII	Markone Video Mark Carey 1030 Bibleway 6 Reno, NV 89502 (702) 786-6464 Have MII	CNBC Kevin Kudatzky 2200 Fletcher Ave. Fort Lee, NJ 07024 Have MII
Western Michigan Public Broadcasting Tim Scarpino 301 West Fulton Grand Rapids, MI 49504-6492 (616) 771-6666 Have MII	Cinequipt Kevin Groves 856 Raymond Ave St Paul, MN 55114 (612) 646-1780 Dealer	Todd Communications Tom Upmann 6545 Cecillia Cir. Minneapolis, MN 55439 (612) 941-0536 Dealer	KULR-TV Dean Jansma PO Box 80810 Billings, MT 59108 (406) 656-8000 Have MII	Truckee River Studios, Inc. Larry Beldon PO Box 1529 Verdi, NV 89439 (800) 824-0977 Have MII	CNBC Steve Crispiano 2200 Fletcher Ave. Fort Lee, NJ 07024 (201) 585-6354 Have MII
Western Michigan University James Kirkland Television Department Kalamazoo, MI 49008-3899 (616) 387-5040 Have MII	Contus Communications Jonathan Meyers 3415 University Ave St Paul, MN 55114 (612) 642-4637 Have MII	Vaugh Duplication Services Doug Otzendik 7951 Computer Ave South Minneapolis, MN 55435 (800) 323-0281 Have MII	Maney Telefilm Dick Maney 842 Lexington Ave Butte, MT 29701 (406) 782-8092 No MII	Western Nevada Community College 2201 West Nye Lane Carson City, NV 89703 (702) 887-3073	Creative Associates Harrison Feather 626 Bloomfield Ave. Verona, NJ 07044 (201) 857-3444 No MII
Western Michigan University Brad Morgan Television Studios Kalamazoo, MI 49008-5167 (616) 387-5042 Have MII	Gottry Advertising & Marketing, Inc. Rich Elsberry 5001 West 80th ST., Ste 655 Bloomington, MN 55437 Has MII	Vaugh Duplication Services Michelle Sahlin 7951 Computer Ave South Minneapolis, MN 55435 (612) 832-3108 Have MII	Nebraska Boys Town Mark Warnoak 555 N 30th St Omaha, NE 68131 Have MII	New Hampshire Channel One Video Bill Channel PO Box 1437 Seabrook, NH 03874 (603) 474-5046 No MII	Edit Masters David Lane 1000 Laurel Oak Corp Center Voorhees, NJ 08043 (609) 784-1177 Have MII
Western Michigan University Janet Oliver Television Studios Kalamazoo, MI 49008-5167 (616) 387-5042 Have MII	Grant Booker Video Terry Grant 2543 Nicollet Ave. S Minneapolis, MN 55404 (612) 870-0028 Have MII	Missouri American Cablevision John Denison PO Box 5454 Kansas City, MO 64131 Have MII	Chapman & Associates Don Chapman 1912 California St Omaha, NE 68102 (402) 3430440 Have MII	Great Northern Video Harvey Weinstein 31 Industrial Park Dr. RFD 10 Concord, NH 03301 (603) 228-0412 Dealer	Garden State Cable TV Martin Otrzensky 1250 Haddenfield-Berlin Rd. Cherry Hill, NJ 08034 (609) 354-1223 Have MII
WNEM TV 5 Greg Surma 107 N. Franklin St PO Box 531 Saginaw, MI 48606 (517) 755-8191 Have MII	Jameson & Associates, Inc. Raymond Vom 5200 Wilson Road - 300 Minneapolis, MN 55424 (612) 920-3770	Duff Video Productions Ros Duff P.O. Box 881 Cape Girardeau, MO 63702-0881 (314) 334-1189 Have MII	Creighton University Teresa Barrio 2400 California St Omaha, NE 68178 (402) 280-5124 Have MII	Icicle Productions Erik Lourette 7 Hampstead Rd Box 439 Sandown, NH 03873 No MII	JC Productions John Cahill 352 Amsterdam Ave. Bayville, NJ 08721 (908) 269-0100 Have MII
	Juntunen Video Mike Vluap 708 N. First St. Ste 131 Minneapolis, MN 55401 (612) 341-3348 Have MII				New Life Productions Richard Myers PO Box 5506 Millville, NJ 08332 (609) 825-3332 Have MII

NBC
Mr. Wayne Grenzier
101 Broad Avenue
Fairview, NJ 07022
Have MII

Telemetrics
Anthony Cuomo
7 Valley St
Hawthorn, NJ 07506
(201) 423-0347
Have MII

United Artists Cable
Peter Strang-Wolf
421 Allwood Rd
Clifton, NJ 07012
(201) 779-2444
Have MII

WJ Kronemyer Associates
Bill Kronemyer
280 East Glen Ave.
Ridgewood, NJ 07450
(201) 445-1919
No MII

New Mexico

CD Productions, Inc.
Dale Green
PO Box 2785
Corrales, NM 87048-2785
(505) 898-1544
Have MII

CD Productions, Inc.
Cindy Barchus
PO Box 2785
Corrales, NM 87048-2785
(505) 898-1544
Have MII

Four M Video Inc
EF Morrill
6001 San Mateo Blvd NE, STE F-3
Albuquerque, NM 87109
No MII

G.C.Video, Inc.
Diane Bogle
425 Eubank Blvd, NE
Suite E
Albuquerque, NM 87123
(505) 293-6509
Dealer

KGSW-TV
Mark Gardner
1377 University Blvd NE
Albuquerque, NM 87102
Have MII

New Mexico Highlands Univ.
Drake Bingham
Communication Arts Bldg
Las Vegas, NM 87701
(505) 454-3353
Have MII

New Mexico Technical Institute
Paul Hofman
Geoscience Dept.
Socorro, NM 87801-4796
(505) 835-5108
Have MII

OnTrack Inc.
Cy Leland
Box 3188 HS
Ruidoso, NM 88345
(800) 424-7296
Have MII

PCI, Inc.
Idella Cantrell
1595 W. Amador Ave
Suite H
Las Cruces, NM 88005
Dealer

Sandia National Labs
Jim Lloyd
Organization 7212
P.O. Box 5800
Albuquerque, NM 87185
(505) 844-3867
Have MII

Sandia National Labs
Charles Johnson
Div 9249 Box 5800
Albuquerque, NM 87185
(505) 844-7911
Have MII

Troxell
Terry Hixson
2730 San Pedro, NE
Albuquerque, NM 87110
Dealer

Video Technical Services
George McClelland
222 Truman NE
Albuquerque, NM 87108
(505) 265-4045
Dealer

New York

AICPA
Will Averakis
TV Studio 5th Floor
1211 6th Ave.
New York, NY 10036
(212) 575-5490
Have MII

AICPA
Jim Catone
TV Studio 5th Floor
1211 6th Ave.
New York, NY 10036
(212) 575-5490
Have MII

Allen AME Church
Gary Fulmore
1100-54 Merick Blvd
Queens, NY 11432
(718) 526-3510
No MII

All Pro Production
Nathan Bacher
124 W. 60th St., Suite 20B
New York, NY 10023
(212) 489-5780
Have MII

Bausch & Lomb
Terry Shaw
1400 N. Goodman St.
Rochester, NY 14692
(716) 338-8779
Have MII

B & B Systems, Inc.
Norman Schnapper
630 3rd Ave.
New York, NY 10017
(212) 599-0375
Supplier

BCS
Walter Druker
460 W. 34th Street
New York, NY 10001
(212) 268-8800
Supplier

Bravo Studio
Michael Shkolnikov
2055 E 57th St
Brooklyn, NY 11234
(718) 377-4411
No MII

Broadcast Video Productions
Jack Miller
480 Main Street
Armonk, NY 10504
(914) 273-6649
Have MII

Broadway Video Inc.
Dave Radin
1619 Broadway 10th FL
New York, NY 10019
(212) 265-7600

Bronx Community College
Prof. Donald Carty
184 th St & University Ave
Bronx, NY 10453
Have MII

Camera Mart
Steve Gordon
456 W. 55th St.
New York, NY 10019
(212) 757-6977
Supplier

Center for Video Education
Pat Shafer
56 Lafayette Ave
N White Plains, NY 10603
(914) 278-9620
No MII

Colortone
Bob Siebern
76 S. Central Ave.
Elmsford, NY 10523
(914) 592-4151
Dealer

Colortone
Jack Miller
76 S. Central Ave.
Elmsford, NY 10523
(914) 592-4151
Dealer

CoarcVideo
Edward Heifer Jr.
PO Box 2, Rt 217
Mellenville, NY 12544
(800) 888-4451
Supplier

Duckball
Al Arthur
532 LaGuardia Pl
Box 370
New York, NY 10012
(516) 599-2385
Have MII

Elite Video Production
Kalman Zeines
1612 E. 14th St
Brooklyn, NY 11229
(718) 627-0499
Have MII

Greater Rochester Cable
Harry Goldberg
71 Mount Hope Ave
Rochester, NY 14620
(716) 325-1111
Have MII

HAVE, Inc.
Paul Swedenburg
309 Power Ave.
Hudson, NY 12534
(518) 828-2000
Have MII/Supplier

Herkimer County Community
College
Bob Schultz
Reservoir Rd
Herkimer, NY 13350
(315) 866-0300x238
Have MII

Henry Joerz, Jr
7230 73rd St
Glen Dale, NY 11385
No MII

HITN
Jose Rodriguez
449 Broadway 13
New York, NY 10013
Has MII

Hofstra University
Mark Sugerman
Special Events A/V
112 Student Center
Hempstead, NY 11550
No MII

IATSE
Karen Pizzuto
1515 Broadway #601
New York, NY 10036
No MII

IBM East Fishkill
Joseph Chin
Rt 52 Dept-31U, zip 22A
Hopewell Junction, NY 12533
(914) 894-8464
Have MII

Leading Image
Lerry Solomon
54 Kingsferry Rd.
Monroeville, NY 10548
(914) 739-5562

Locke Productions
Christopher Johnson
14336 Oak Ave
Flushing, NY 11355
No MII

Manhattan Cable TV
Dean Adrian
120 E 23rd St
New York, NY 10010
(212) 598-7278
Have MII

Manhattan Cable TV
Fred Coccone
120 E 23rd St
New York, NY 10010
(212) 598-7269
Have MII

Manhattan Cable TV
James Oakes
120 E 23rd St
New York, NY 10010
(212) 598-1787
Have MII

Moyse & Associates, Inc
Claude Moyse
PO Box 831
Latham, NY 12110
(518) 783-6221
Have MII

Nassau County Police
(VISCOM)
Benjamin Homenick
1490 Franklin Ave.
Mineola, NY 11501
(516) 573-7013
Have MII

NBC News Archives
Yuien Chin
30 Rockefeller Plaza, RM 922
New York, NY 10120
(212) 664-5223
Have MII

NBC News
Mark Chomut
30 Rockefeller Plaza, RM 737
New York, NY 10120
(212) 664-5888
Have MII

NBC News
Joe Marrone
30 Rockefeller Plaza, RM 737
New York, NY 10120
(212) 664-5888
Have MII

NBC
Bill Sacrey
30 Rockefeller Plaza
Rm 1210W
New York, NY 10112
(212) 664-7140
Have MII

NBC
Mr. Andy Morris
30 Rockefeller Plaza
Rm 1210W
New York, NY 10112
Have MII

NBC News
Mel Weidner
30 Rockefeller Plaza, RM 807
New York, NY 10112
(212) 664-6118
Have MII

NBC News
Sam Fearman
52-37 Second St
Long Island City, NY 11101
(718) 482-8310
Have MII

New Matchback
Ean Alzenstat
605 2nd Ave
Suite 3
New York, NY 10016
(212) 685-6283
Have MII

New York City
Sanitation Department
Mike Barbarotto
Audio Visual Services Unit
PO Box 213
Maspeth (Queens), NY 11378
(718) 507-3543
Have MII

New York Telephone
William Basciano
1095 Avenue of the Americas,
Rm 1600
New York, NY 10036
(212) 395-0111
Have MII

Northstar Television Group
Mark Otkowski
405 Lexington Ave, 54th Floor
New York, NY 10174
No MII

PCI Recording Service
Ted Hummel
737 Atlantic Ave.
Rochester, NY 14609
(716) 288-5620
No MII

PDR Productions
Neil Derosa
219 E. 44th St
New York, NY 10017
(212) 986-2020
Have MII

SUNY Institute of Technology
Steve Perta
PO Box 3050
Utica, NY 13504
(315) 792-7180
Have MII

Vaughn Duplication Services
Lloyd Dorfman
10 E. 39th St
New York, NY 10016
(212) 447-1038
Have MII

Vertex Video Group
Steven Zacharoff
1680 Bedford Ave. #22D
Brooklyn, NY 11225
(718) 756-0438
Have MII

Vlahos Communications
Harvey Vlahos
State RT 156
Alamont, NY 12009
(518) 861-8176
No MII

Warner Advertising
Brian Warner
150 N. Winton Road
Rochester, NY 14610
(716) 654-6710
Have MII

WPIX
Bob March
222 42nd St
New York, NY 10017
(212) 210-2552
No MII

WWNY-TV
Jim Corbin
120 Arcade St
Watertown, NY 13601
(315) 788-3800
Have MII

WXXA TV
Sargent Cathall
815 Central Ave
Albany, NY 12206
(518) 438-8700
Have MII

North Carolina

A&T State University
Arthur D. Setby
Greensboro, NC 27406
No MII

Camp Lejeune Dept. Schools
Mirjam Bohnet
Camp Lejeune, NC 28542
No MII

Christian Faith Center
Willie Hodges
PO Box 100
Creedmoor, NC 27522
(919) 528-1580
Have MII

Curtis Inc.
Dave Pettigrew
18517 Thicket Ct.
Charlotte, NC 28278
(800) 733-2878
Have MII

Junior Johnson & Associates
Ron Druenbauer
Wilkesboro, NC 28697
(919) 984-2101
Have MII

Long Communications Group
Spencer Bullins
961 Burke St
Winston-Salem, NC 27101
(919) 725-2306
Dealer

Long Communications
Billy Register
1018 Morrisville Pkwy, Ste D
Morrisville, NC 27560
(919) 481-1188
Dealer

Lowe's Companies, Inc.
Bill Hurd
PO Box 1111
North Wilkesboro, NC 28656
(919) 851-4933
Have MII

Marine Grafics
Bill Lovin
Box 2242
Chapel Hill, NC 27515
(919) 362-8867
Have MII

Robert Warren Mobile
Television Productions
2121 Middle Road
Fayetteville, NC 28301
(919) 483-4777
Have MII

Peggy Davis Advertising Agency
Sam Davis
4025 Sunnydale Dr.
Winston-Salem, NC 27106
(919) 924-8666

Pumpkin Creek Video Production
Harold Ferguson
321 Coffee Ave
North Wilkesboro, NC 28659
(919) 667-7717
Have MII

Quinn Productions
Amanda Robertson
PO Box 25474
Winston-Salem, NC 27114-5474
(919) 768-2746
Have MII

Sara Lee Direct
Walter Orchwa
470 Hanes Mill Rd
Winston-Salem, NC 27105
(919) 519-7138
Have MII

Southern Video Corp.
Louis Aubury
1016 S. Church St
Charlotte, NC 28203
(704) 333-5454
Have MII

Southern Video Corp.
Gary Killough
1016 S. Church St
Charlotte, NC 28203
(704) 333-5454
Have MII

State of North Carolina
Agency for Public
Telecommunications
Richard Danchi
116 West Jones Street
Raleigh, NC 27603
(919) 733-6341
Have MII

Target Television
Don Kirk
1001 S Marshall St
Winston-Salem, NC 27101
Have MII

TeleFox
Bill Hitchcock
PO Box 2069
Moorehead, NC 28557
(919) 240-7340
Have MII

Video Perception
Rick Hall
1016 S Church St
Charlotte, NC 28203
(704) 358-0900
Have MII

Walt Kline & Assoc.
Mike Laur
200 Brookstown Ave
Winston-Salem, NC 27101
(919) 727-4900
No MII

WECT
Wayne Tiner
322 Shipyard Blvd
Wilmington, NC 28401
(919) 791-8070
Have MII

WFXI-TV
Michelle LaRock
PO Box 2069
Moorehead, NC 28557
(919) 240-0888
Have MII

W.H. Platts Company
Brooks Platts
2303 Distribution
Charlotte, NC 28203
(704) 332-9053
Dealer

WJZY
Ed McKay
PO Box 668400
Charlotte, NC 28266-8400
(704) 398-0046
Have MII

WRAL
Al Dunbar
2619 Western Blvd
Raleigh, NC 27606
(919) 821-8555
Have MII

WRAL
Ron Tyndall
2619 Western Blvd
Raleigh, NC 27606
(919) 821-8520
Have MII

North Dakota

UND Aerospace
John Neas
PO Box 8009
Grand Forks, ND 58202-8009
(701) 777-4722
Have MII

WDAY-TV
Joel Aagenes
301 8th Street So.
Fargo, ND 58103
(701) 237-6500
Have MII

Ohio

Advanced Video
Jeff Costa
1312 Wise Dr
Miamisburg, OH 45342
(513) 461-6800
Have MII

ALLTEL Service Corporation
Kenneth C. Nelson
2000 Highland Road
Twinsburg, OH 44087
(216) 963-1862
Have MII

Classic Video
Dave Gianven
5001 E. Royalton Rd
Cleveland, OH 44147
(216) 838-5377
Have MII

Claybaugh Enterprises Inc
David Claybaugh
2959 Layhigh Rd
Hamilton, OH 45013
(513) 738-0880
Have MII

GE
Dan Kerr
Videoconference Center
One Neuman Way
Cincinnati, OH 45215
(513) 243-3695
Have MII

Horizon Production, Inc.
Bill Jacobs
2321 Kemper Ln
Cincinnati, OH 45206
(513) 559-0550
Have MII

Image Video Teleproduction
Mike Tonges
6755 Freedom Ave, NW
North Canton, OH 44720
(216) 494-9303
Have MII

Industrial Video
John Barak
1601 N. Ridge Rd E.
Lorain, OH 44055
(216) 277-1218
Dealer

Mission Video Support
Paul Klouda
10011A State Rt. 88
Garrettsville, OH 44231
(216) 527-2182
Have MII

Mission Video Support
Vince Sleson
10011A State Rt. 88
Garrettsville, OH 44231
(216) 527-2182
Have MII

Nordson Corporation
Robert A. Schneider
555 Jackson Street
Amherst, OH 44001
(216) 988-9411x4540
Have MII

Ohio Bell Telephone Company
John Kovach
100 Erie View Plaza,
Rm 230
Cleveland, OH 44114
(216) 822-7560
Have MII

RDB Productions
Russ Beckner
2100 Heatherwood Ct
Middletown, OH 45042
(513) 422-9552
Have MII

**Riverside Film & TV
Productions**
Rob Richardson, Jr.
PO Box 543
Marietta, OH 45750
(614) 373-0861
Have MII

RPC Video
Bob Ring
6777 Engle Road, Ste D
Middleburg Heights, OH 44130
(216) 891-9797
Dealer

Stanley Steamer Int'l
Steve Whitley
5500 Stanley Steamer Pkwy
Dublin, OH 43017
(614) 764-2007x553
No MII

TW Teleproductions, Inc.
Tom Whaley
141 E Water St
Sandusky, OH 44870
(419) 621-0602
Have MII

Vanguard Productions
Jerry Beck
7064 Huntley Rd
Columbus, OH 43229
(614) 436-4610
Have MII

Video Components
12117 Berea Rd
Cleveland, OH 44111-1625
(800) 899-8433
Dealer

Video Duplication Services
Pete Stock
PO Box 18337
Columbus, OH 43218
(800) 289-4301
Have MII

WAKC-TV
Earl Miller
853 Copley Rd
Akron, OH 44320
(216) 535-7831
Have MII

WBNX-TV
Bill Cogger
2690 State Rd
Cuyahoga Falls, OH 44221
(216) 920-1019
Have MII

WEWS-TV
Ed Miller
3001 Euclid Ave.
Cleveland, OH 44115
(216) 431-3687
Have MII

WHIZ-TV
Elmer Hartmeyer
629 Downard Rd.
Neville, OH 43701
(614) 453-4079
Have MII

Wiegand Audio/Video Labs
Charles Wiegand
7758 Lafayette Rd, NW
Newark, OH 43055
(614) 967-0059
Supplier

WKYC-TV
Andy Hitchcock
1403 E. 6th St.
Cleveland, OH 44114
(216) 344-3356
Have MII

WKYC-TV
Gerald Plemons
1403 E. 6th St.
Cleveland, OH 44114
(216) 344-3353
Have MII

WNED-TV
Alan Creed
13870 Salem Alliance Rd
Salem, OH 44460
(216) 337-3755
Have MII

Oklahoma

Barrister Studios
Phil Atkinson
4305 S Mingo Ste A
Tulsa, OK 74146
(918) 663-7700
Have MII

BCD Assoc.
RM Howard
7510 N. Broadway
Oklahoma City, OK 73116
Manuf.

KJRH
Vic Turner
3701 S. Peoria St
Tulsa, OK 74105
(918) 743-2222
Have MII

Teleproduction Unlimited
Mal Elzea
5820 South 129th East Ave
Tulsa, OK 74134
(918) 252-2909
Have MII

VisGrafix
Mike Webster
31 South Admir
Fryer, OK 74361
(800) 842-4723
Have MII

Oregon
Columbia Cable of OR
Jim DeChant
14200 SW Brigadoon Ct.
Beaverton, OR 97005
(503) 644-3188
Have MII

Fishing the West
Kerry Brown
5484 SE International Way
Milwaukie, OR 97222
(503) 654-0092
Have MII

Hultman Media Services
Gary Hultman
300 Limp Creek Road
Grants Pass, OR 97527
(503) 474-6466
No MII

KBSP
Tim Mance
4923 Indian School Rd, NE
Salem, OR 97305
(503) 390-2202
Have MII

KMTR-TV
Kurt Thelen
PO Box 7308
Eugene, OR 97401
(503) 746-1600
Have MII

Portland Public Schools
Jim Kunze
Television Services
5210 N. Kerby St
Portland, OR 97217
(503) 280-5838
Have MII

Professional Video & Tape
Bill Floyd
10240 SW Nimbus Ave
Tigard, OR 97223
(503) 598-9142
Dealer

**Psychological Research
Foundation**
Loren Parks
19460 SW Shaw
Aloha, OR 97007
(503) 649-7007
Have MII

Teknifilm/Vaughn
Jody McNamee
1434 NW 17th Ave.
Portland, OR 97209
(503) 224-3835
Have MII

TELETEK Video
Judy & Virgil Sipes
19275 SW Tualasum Dr
Tualatin, OR 97062
(503) 638-5035
Have MII

Pennsylvania

Action Duplication
Craig Kuptow
555 North Lane, Suite 5075
Conshohocken, PA 19428
No MII

Allen Organ Company
Clark Ferguson
150 Locust St
Macungie, PA 18062
(215) 966-2202
Have MII

Ascension Video
Jim Boda
48 A St.
Northumberland, PA 17857
(717) 473-9733
Have MII

**Barlieb Wallace Heilman
Productions**
Pamela Wallace
1680 Mine Site Rd
Allentown, PA 18103
(215) 395-7176
Have MII

Bell Atlantic
Morris Hawk
1 Parkway, 2nd Floor
Philadelphia, PA 19102
(215) 466-3896
Have MII

Cornerstone TV
Kevin Robinson
Signal Hill Dr
Wall, PA 15148
(412) 824-3930
Have MII

Cornerstone TV
Gary Stuart
Signal Hill Dr
Wall, PA 15148
(412) 824-3930
Have MII

Mine Safety Appliance Co.
Josh Bayer
PO Box 426
Pittsburgh, PA 15230
(412) 967-3198
Have MII

NAMEDLOC Inc
Lon Crosby
430 Hollybush Rd
Bryn Mawr, PA 19010
No MII

Pittsburgh Televideo Inc.
1738 N. Highland Rd.
Suite 103
Pittsburgh, PA 15241
Have MII

Pro Video
Steve Zampana
1001 Sussex Blvd
Broomhall, PA 19008
(215) 328-7448
Dealer

Quail Video Products
Bill Frazier
949 Penn Ave
Pittsburgh, PA 15221
(412) 243-1300
Dealer

Quail Video Products
Brian Nee
949 Penn Ave
Pittsburgh, PA 15221
(412) 243-1300
Dealer

Reel Video Productions
Mark Johnson
300 Roosevelt Ave
Hollidaysburg, PA 16648
(814) 695-8054
Have MII

RPC Video
Paul Hauser
384 Route 909
Verona, PA 15147
(412) 828-1414
Dealer

SMI Productions
Stan Mack
5100 Tilghman St.
Suite 20
Allentown, PA 18104
(215) 398-8200
No MII

St. Margarets Hospital
Rich Moore
815 Freepoint Rd.
Pittsburgh, PA 15215
(412) 784-5252
Have MII

Video Spectrum
Wayne Stephany
630 Hedgewick Dr
Lancaster, PA 17603
(717) 394-4042
Have MII

WHYY
John Collins
150 N. 6th Street
Philadelphia, PA 19106
(215) 351-1274
Have MII

WIAC
Rob Abele
1949 Hickory Ln
Johnstown, PA 15905
(814) 255-7600
Have MII

WPGH-TV
John Getz
750 Ivory Ave
Pittsburgh, PA 15214
(412) 931-8141
Have MII

WPTT-TV
Chief Engineer
PO Box 2809
Pittsburgh, PA 15230
(412) 856-9010
Have MII

WSEE-TV
Dan Nungesser
1220 Peach St
Erie, PA 16501
Have MII

Rhode Island

Colony Cable
Dave Ribblett
169 Weybosset Street
Providence, RI 02901-0969
(401) 277-7852
Have MII

Heritage Cable
Joe Stafford
PO Box 518
Lincoln, RI 02865
(401) 765-6652
Have MII

Logeographics
Maria Houde
PO Box 23535
Providence, RI 02903
No MII

Narragansett TV
William Hague
25 Catamore Blvd
E Providence, RI 02920
(401) 438-3317
Have MII

WPRI
Jim Costa
25 Catamore Blvd
E Providence, RI 02914
(401) 438-7200
Have MII

WPRI
Mark Gordon
25 Catamore Blvd
E Providence, RI 02914
(401) 438-7200
Have MII

South Carolina

Action Video Productions
Tommy Cabanias
9 E. Partias Mill Rd
Greenville, SC 29607
(803) 297-8865
Have MII

Cable Ad Connection
Dave Rodney
PO Box 746
Johns Island, SC 29457
No MII

Greenville Technical College
Michael Conet
PO Box 5616
Greenville, SC 29606-5616
(803) 250-8363
Have MII

Motion Pictures Inc
Bruce Coy
554 Johnnie Dodds Blvd
Mt. Pleasant, SC 29464
(803)881-9997
Have MII

Prime Cuts Productions
Lenny Spears
247 Riverland Dr
James Island, SC 29412
(803)762-0719

Ron Sheut
3404 Keenan Dr
Columbia, SC 29201
(803)65-2299
Have MII

South Carolina Images
John Snelton
PO Box 26895
Greenville, SC 29616
(803)288-8400
Have MII

Total Audio Visual Services
Allan Dor
1 Winsor Cove
Columbia, SC 29223
(803)788-1333
Dealer

Video South Productions
David Haskell
105 Cypress Plaza
PO Box 2249
Myrtle Beach, SC 29578
(803)236-3030
Have MII

Walton Productions
Stan Walton
158 Cannondale Rd.
Columbia, SC 29212
(803)731-0871
Have MII

WBTW
Doug Carter
PO Box 100530
Florence, SC 29501
(803)662-1565
Have MII

W.H. Platts Company
Billy Platts
710 King Street
Charleston, SC 29403
(803)723-7604
Dealer

South Dakota

KSFY
Doug Loos
300 N. Dakota Ave.
Suite 1000
Sioux Falls, SD 57102
(605)336-1300
Have MII

KSFY
Eugene Schultz
300 N. Dakota Ave.
Suite 1000
Sioux Falls, SD 57102
(605)336-1300
Have MII

South Dakota Public Broadcasting
Wayne Nelson
PO Box 5000
Vermillion, SD 57069
(605)677-5861
Have MII

South Dakota Public Broadcasting
Larry Conlon
PO Box 5000
Vermillion, SD 57069
(605)677-5861
Have MII

South Dakota Public Broadcasting
Daniel Schudel
PO Box 5000
Vermillion, SD 57069
(605)677-5861
Have MII

South Dakota Public TV
Peter Egert
PO Box 22188
Brookings, SD 57007-2399
(605)688-4191
Have MII

Department of Ag Communications
Stuart Felt
PO Box 2231, SDSU
Brookings, SD
(605)688-4507
No MII

Tennessee

Allied Communications Corp.
Mark Conrad
PO Box 101482
Nashville, TN 37224-1482
(615)5500
Have MII

Linden Communication Group
Michael Stevenson
17 W. Fontotote Suite 207
Memphis, TN 38103
(901)523-0506
No MII

Miles & Associates
John Miles
755 Broad St NW
Cleveland, TN 37311
Have MII

McKee Foods Corp.
Tom Hunter, Mgr.
AV Division
10260 McKee Rd
Box 750
Collegedale, TN 37315
(615)238-7111 x2382
Have MII

Shop At Home Network
Alvin Hodges
Hwy 32
Newport, TN 37871
(615)623-8000
Have MII

Shop At Home Network
Buddy Winsett
Hwy 32
Newport, TN 37871
(615)623-8000
Have MII

Stifford Video
Lawson Turk
121 Lyle Ln
Nashville, TN 37210
(800)251-1009

Tennessee Wildlife Resources Agency
Mark Greenwald
PO Box 40747
Nashville, TN 37204
(615)781-6502
Have MII

Video Ideas
4762 Highway 58
Suite C
Chattanooga, TN 37416
(615)894-2677
Have MII

WLJT-TV
Mike Branstetter
PO Box 966
Marta, TN 38237
(901)587-7561
Have MII

WMC-TV
Mike Schwartz
1960 Union Ave.
Memphis, TN 38104
(901)726-0555
Have MII

World Class Productions
Frank Weeks
1300 East 9th Ave
Johnson City, TN 37601
(615)928-5753
Have MII

Texas

Accelerated Christian Education
Don Gray
2600 Ace Lane
Lewisville, TX 75067
(214)315-1776
Have MII

Accent Audio/Video Inc.
Robert Beene
13616 Newton Rd
Dallas, TX 75244
(214)458-0501
Dealer

Christian Video Ministries
J.D. Dunson
HCR 2
Beaville, TX 78102
(512)358-3416
Have MII

CompuTrac
Roger Young
222 Municipal Dr.
Richardson, TX 75080
(214)234-4241
Have MII

ECI Video
Shawn Sterling
2809 Ross Ave
Dallas, TX 75201
(800)880-9400x224
Have MII

ECI Video
Johnny Griffin
2809 Ross Ave
Dallas, TX 75201
(800)880-9400x218
Dealer

ECI Video
Mel Joiner
2809 Ross Ave
Dallas, TX 75201
(800)880-9400
Dealer

Fuji Photo Film
Bob Sullivan
1628 West Crosby Road
Suite 100
Carrollton, TX 75006
(214)466-9200
Manuf.

Hatikvah Ministries
Brian Jones
2437 Bay Area Blvd, Ste. 143
Houston, TX 77058
(713)286-2480

Highland Park High School
Steve Wilkes
Media Dept.
4220 Emerson St
Dallas, TX 75205
(214)453-4800
Have MII

Industrial Audio Video
Mark Faustich
2617 Bisconnet
Houston, TX 77005
(713)533-2375
Dealer

ISDL
Priya Dasi
400 Baransa Rd
Austin, TX 78737
(512)288-7180
Have MII

J Darrell Kirkley Inc.
Darrell Kirkley
11078 Morrison
Dallas, TX 75229
(214)243-0013
Have MII

KCEN-TV
Ken Smith
PO Box 6103
Temple, TX 76703
(817)773-6868
Have MII

KTSM-TV
Andrew Kisha
272 Shadow Mt 59
El Paso, TX 79912
(915)532-5421
Have MII

KTSM-TV
Greg Davison
801 N. Oregon St.
El Paso, TX 79902
(915)532-5421
Have MII

KTSM-TV
Rick Vilardell
801 N. Oregon St.
El Paso, TX 79902
(915)532-5421
Have MII

KXXV
Jerry Copeland
PO Box 2522
Waco, TX 76702
(817)754-2525
Have MII

KXXV
Mike Jugert
PO Box 2522
Waco, TX 76702
(817)754-2525
Have MII

KXXV
Lou Strouger
PO Box 2522
Waco, TX 76702
(817)754-2525
Have MII

Legal Media Center
Kevin McInurff
4151 SW Freeway Suite 715
Houston, TX 77027
(713)963-0397
Have MII

Pierre Miron
C 15205 S. Main
Houston, TX 77035
(713)499-8764
No MII

NEC America
Broadcast Equipment Dept
Jim Suttles
1417 Exchange Dr
Richardson, TX 75081
(214)907-4744
Manuf.

On Location Video Services
Mel Raiser
PO Box 35657
Houston, TX 77035
(713)728-1020
Have MII

Project Video
Gary Brewton
PO Box 5850
Beaumont, TX 77726
No MII

Pro Line Video
Jim McConnell
2601 McHale Ct. #140
Austin, TX 78758
(512)837-2000
Have MII

Pro Line Video
Terry Nixon
2601 McHale Ct. #140
Austin, TX 78758
(512)837-2000 x22
Have MII

Pro Line Video Ship Holcombe
4778 Research Dr.
San Antonio, TX 78240
(512)690-1234
Have MII

Siam Satellite-TV
Mandonsiri Kattija Ari
7306 Logging Tr
Humble, TX 77346
No MII

Stillpoint Productions
Robert Castaldo
706 W. Main St
Arlington, TX 76013
No MII

Texas A & M University
Bob Matey
Video Lab
Kyle Field
College Station, TX
Have MII

Texas Department of Public Safety
Gene Henderson
Media Production Unit
PO Box 4087
Austin, TX 78773-0001
(512)465-2217
Have MII

Texas Education Agency
Ernesto Mejia
1701 N Congress Ave
Austin, TX 78701-1494
(512)463-9054
Have MII

The University of Texas Health Science Center
Sam Dement
Television Production Services
7703 Floyd Curl Dr
San Antonio, TX 78284
(512)567-2220
Have MII

The University of Texas Sports
Mike Arias
Belmont Hall
RM 224C
Austin, TX 78713
(512)471-6826
Have MII

Vidicomp Distributors
Russ Robbins
232 W. 38th St.
Houston, TX 77018
(713)694-6400
Dealer

Utah

Bosworth Graves
Norm Bosworth
1055 S. 700 W
Salt Lake City, UT 84104
(801)972-6128
Have MII

Brigham Young University
Roger Gunn
Communication Dept
Provo, UT 84602
Have MII

DCE Marketing
Kenneth Foster
University of Utah
2167 Annex Bldg
Salt Lake City, UT 84112
(801)581-5588
Have MII

DCE Marketing
Tori Smith
University of Utah
2167 Annex Bldg
Salt Lake City, UT 84112
(801)581-5588
Have MII

KBYU-TV
Lynn Edwards
C-302 HFAC BYU
Provo, UT 84602
(801)378-3551
Have MII

KBYU-TV
Bob Gillman
C-302 HFAC BYU
Provo, UT 84602
(801)378-3551
Have MII

LDS AV
Peter Unwin
A/V Dept.
50 East North Temple
Salt Lake City, UT 84150
Have MII

Scott Nelson Productions
Scott Nelson
5006 S. Fairbrook
Holladay, UT 84117
(801)272-5428
No MII

The Studio
Russ Relyea
342 W. 200 S.
Salt Lake City, UT 84101
(801)595-8800
Have MII

The Valley Channel
Earl Rouse
426 N 400 E
Logan, UT 84321
(801)752-7537
No MII

Utah Valley Community College
Tom Nelson
800 West 1200 South
Orem, Utah 84058
Have MII

Video Lines
Dennis Lisonbee
267 S. Mountainland
Orem, UT 84058
(801)226-0344
Have MII

Video Reflections
David Andrews
6086 Fontainebleu
Salt Lake City, UT 84121
(801)272-3031
Have MII

Word Perfect Corp.
Steve McCurdy
1555 N. Technology Way
Orem, UT 84057
(801)228-4916
Have MII

Word Perfect Corp.
Todd Mortensen
1555 N. Technology Way
Mail Stop KA110
Orem, UT 84057
Have MII

Word Perfect Corp.
Scott Myler
1555 N. Technology Way
Orem, UT 84057
(801)228-4900
Have MII

Vermont

Iris Multimedia
Robert Logsdan
PO Box 726
Burlington, VT 05402
(802)865-9560
No MII

Virginia

ZPM Multimedia
Jim Wine
P.O. Box 2
Linden, VA 22642
(703)636-4142
Have MII

AMPROD Inc.
Ken Santucci
4531 Stone Pine Court
Chantilly, VA 22021
(703)818-1353
Have MII

Walter Arandia
4311 S. 9th St
Arlington, VA 22204
(703)521-9475
Have MII

AVEC Electronics Corp.
John Heinke
711 Granby St
Norfolk, VA 23510
(804)627-3502
Dealer

AVS Jeff Keger 3330 Bourbon St. Fredericksburg, VA 22408 (703) 371-8324 Have MII	Park Avenue Teleproductions David Trownsell 3500 Maryland Ct Richmond, VA 23233 Have MII	Tuckahoe Orthopaedics Assoc. Orthopaedic Research of Virginia Mike Cockerham 8919 Three Chopt Rd Richmond, VA 23229 (804) 285-7336 Have MII	Kramer Video Tom Kramer PO Box 22446 Seattle, WA 98122 (206) 322-6555 Have MII	West Virginia University Dept. Radio & TV Rt 10 Box 304B Martinsburg, WV 26506 Have MII	Easton Corporation Jim Heise 4201 N. 27th St Milwaukee, WI 53216 (414) 449-6216 Have MII
Henry Boiwert 4225 N. Henderson Rd Arlington, VA 22203 No MII	Philip Morris USA Carmen Inge P.O. Box 26603 Richmond, VA 23261 (804) 274-3721 Have MII	Ultra-Sound A/V Matt Bright 10108 Timberlake Rd Lynchburg, VA 24502 (804) 237-4549 Have MII	Lon Gibby Productions Lon Gibby East 113 Magnesium Spokane, WA 99208 (509) 467-1113 Have MII	WOAY-TV Jim Martin RTE 16 South Oak Hill, WV 25901 (304) 469-3361 Have MII	Excel Communications Jim Dorman 3487 N 124th St Brookfield, WI 53005 (414) 786-0686 Have MII
Bon Aventure Video Communications David Jennings One Radio Lane Oulpeper, VA 22701 (703) 373-5767 No MII	Philip Morris USA Jeff Bigham P.O. Box 26603 Richmond, VA 23261 (804) 274-3721 Have MII	Union Theological Seminary John Coffman Media Services Dept. 3401 Brook Rd Richmond, VA 23227 (804) 278-4323 Have MII	Mountain View TV Anthony Evans 1500 SE Blairmont Dr Vancouver, WA 98684 (206) 253-2588 Have MII	WVAH-TV Raymond Beckner 11 Broadcast Plaza Hurricane, WV 25526 (304) 757-0011 Have MII	Firststar Corporation Frank Datzner 777 East Wisconsin Ave. Milwaukee, WI 53202 (414) 765-6228 Have MII
Zack Burkett Productions Zack Burkett 14162 Marquis Rd Unionville, VA 22567 (703) 854-6502 No MII	Public Broadcasting Service Mark Richer 1320 Braddock Place Alexandria, VA 22314 (703) 739-5471 Have MII	Video Services, Inc. Jim Howell 9305 Broad Meadows Rd Glen Allen, VA 23060 (804) 346-0835 Repair	National Videotape Co. Marl Scimeca 63 Clay Seattle, WA 98121 (206) 441-1182 Supplier	WYVN Dan Taylor 1 Discovery Pl Martinsburg, WV 25401 (304) 267-6180 Have MII	Fraser Orton Productions Deanis Fraser 2150 Memorial Dr., Suite 212 Green Bay, WI 54303 (414) 494-6150 Have MII
Commonwealth Film Inc Rodney Asbridge 1500 Brook Rd Richmond, VA 23220 (804) 649-8611 Have MII	Public Broadcasting Service Larry Jefferson 1320 Braddock Place Alexandria, VA 22314 (703) 739-5204 Have MII	Virginia Baptist Board Glenn Starling P.O. Box 8568 Richmond, VA 23226 (804) 672-2100 Have MII	Professional Services Media Rich Kresmer PO Box 4005 Tumwater, WA 98501 (206) 786-1686 Have MII	Wisconsin Avonix Ken Muehlbauer P.O. Box 505 3495 N. 124th St Brookfield, WI 53008-0506 (414) 783-6050 Dealer	Image Makers Advertising John Wigata 740 North Pilgrim Pkwy Elin Grove, WI 53122 (414) 785-1709 Have MII
Department of Justice Dale Linden Bldg 27958A Quantico, VA 22135 Have MII	Public Broadcasting Service Keith Ellsworth 1320 Braddock Place Alexandria, VA 22314 (703) 739-5302 Have MII	Vision Enterprises Michael Sustar P.O. Box 2698 Christiansburg, VA 24068 (703) 382-0451 Have MII	Puget Sound Power & Light Company Charles Nishida PO Box 97034 OBC-09W Bellevue, WA 98009-9734 (206) 454-6363 x3231 Have MII	Avonix Bob Buss P.O. Box 505 3495 N. 124th St Brookfield, WI 53008-0506 (414) 783-6050 Dealer	Moraine Park Technical College Bob Haase P.O. Box 1940 Fond Du Lac, WI 54936-1940 (414) 929-2112 Have MII
Department of Justice Noel Herold Bldg 27958A Quantico, VA 22135 Have MII	Reed Film & Video Lloyd Reed 9493A Silver King Ct Fairfax, VA 22031 (703) 385 Have MII	WRLH-TV Eldon Brown 1925 Westmoreland St Richmond, VA 23230 Have MII	University of Washington Jack Armstrong Instructional Media Svcs Main St DG-10 Seattle, WA 98195 Have MII	Avonix Jerry Martin P.O. Box 505 3495 N. 124th St Brookfield, WI 53008-0506 (414) 783-6050 Dealer	Northeast Tech. College John Siemering PO Box 19042 Green Bay, WI 54307-9042 (414) 498-5495 Have MII
Empire Video Robert Rositzke 3412 Ramsgate Ter. Alexandria, VA 22309 (703) 360-6623 No MII	Roanoke Memorial Hospitals Edward Hamilton Audio/Visual Ed PO Box 13367 Roanoke, VA 24033 (703) 981-7673 Have MII	WVPT-TV John Hodges 298 Port Republic Rd Harrisonburg, VA 22801 (703) 434-5391	Videoland Productions Mitch McGeary 805-C College St SE Lacey, WA 98503 (206) 491-1332 Have MII	Avonix John Spartz P.O. Box 505 3495 N. 124th St Brookfield, WI 53008-0506 (414) 783-6050 Dealer	Optics & Images David Anderson 1805 E. Allouez Ave Suite 1 Greenbay, WI 54311 (414) 465-9040 Have MII
Evening Productions Victoria Eves PO Box 2065 Falls Church, VA 22042 No MII	Russell & Associates Sam Russell P.O. Box 877 Marion, VA 24354 (703) 783-2251 No MII	Zion Systems Richard Hiett 1361 Lincolnshire Dr. Harrisonburg, VA 22801 (703) 433-7700 No MII	Washington Natural Gas John Cox 815 Mercer Street Seattle, WA 98111 (206) 622-6767 Have MII	Avonix Michael Sieb P.O. Box 505 3495 N. 124th St Brookfield, WI 53008-0506 (414) 783-6050 Dealer	P.A. Bergner & Co. Jim Bryck 331 W. Wisconsin Ave. Fourth Floor Milwaukee, WI 53203 (414) 347-5207 Have MII
The Family Channel Russ Murphy 1000 Centerville Turnpike Virginia Beach, VA 23463 (804) 523-7874 Have MII	Sellie Mae Charlie Hite 200 Fairbrook Dr Herndon, VA 22070 (703) 834-5737 Have MII	Washington Blue Mountain Broadcasting Lynelle Childs PO Box 205 College Place, WA 99324 (509) 529-9149 No MII	Washington Natural Gas Chris Nardine 815 Mercer Street Seattle, WA 98111 Have MII	Avonix Rob Di Frances P.O. Box 505 3495 N. 124th St Brookfield, WI 53008-0506 (414) 783-6050 Dealer	Reimers Photo Material Co. Dan Fritz 300 E. Bay Milwaukee, WI 53207 Have MII
Garces Communications Rolando Garces PO Box 3262 Reston, VA 22090 No MII	Signet Bank Mike Blacker Video Department 11013 W. Broad St. Rd. Glen Allen, VA 23060 (804) 0747-2064 Have MII	KEPR Don Eckis PO Box 2648 Pasco, WA 99302 (509) 547-0547 No MII	West Virginia Consolidated Media Systems Larry Cox PO Box 649 Scott Depot, WV 25560 (304) 744-4804 Supplier	Avonix Larry Cox PO Box 649 Scott Depot, WV 25560 (304) 744-4804 Supplier	Universal Production Int'l Bob Kamea, Jr. 4415 W. Forrest Home Ave Milwaukee, WI 53219 (414) 321-0874 Have MII
Gardie-McGrath (Int'l) Inc. Dave Gardie 1950 Roland Clarke Pl., Ste 100 Reston, VA 22091 (703) 620-6000 Have MII	Stephen Berry Production Services Stephen Berry 4512 Southhampton Richmond, VA 23235 (804) 320-0758 Have MII	KHO Don Carmichael P.O. Box 8088 Spokane, WA 99203 (509) 448-4655 Have MII	E.I. Dupont Jack Green 901 W. Dupont Ave. Belle, WV 25015 (304) 357-1835 Have MII	Camera Corner Inc. Earl Neville 529 N. Monroe St. Green Bay, WI 54301 Dealer	University of Wisconsin Bager Football 1440 Monroe St. Madison, WI 53711 Have MII
George Mason University Susan Kehoe Univ. Drive TV Studio Fairfax, VA 22030 (703) 323-3586 Have MII	Systems Research Service TM Atkins 8664 Martin Creek Rd Roanoke, VA 24018 Supplier	KHO Jeff Hite P.O. Box 8088 Spokane, WA 99203 (509) 448-4655 Have MII	Seneca Communications Inc. Chuck Sizemore 1321 Dunbar Ave Dunbar, WV 25064 (304) 766-8740 Dealer	Centercom Bob Harmon 5737 W. Hemlock Street Milwaukee, WI 53223 (414) 353-2001 Have MII	Vaughn Duplication Services Tom Brunhart 700 West Michigan Ave, Ste 150 Milwaukee, WI 53233 (414) 276-6511 Have MII
Gingerbread Productions 1323 Shepard Dr. Sterling, VA 22170 (703) 430-7722	Thomas Communications William Aylward 2550 Huntington Ave Suite 205 Alexandria, VA (703) 329-0102 No MII	Kostov & Assoc. Multimedia Studios Michael Kostov 221 First Ave West, Ste 120 Seattle, WA 98119 (206) 285-2797 Have MII	Spectra Media Gary Simmons 2410 Woodland Dr South Charleston, WV 25303 (304) 744-7725 Have MII	C.F. Struck Corp. Charles F. Struck PO Box 307 W51 N545 Struck Ln Oedarburg, WI 53012 (414) 377-3300 Have MII	VIDTEK James Lillis 9235 W. Capital Dr Milwaukee, WI 53222 (414) 466-7488 Have MII
Norfolk Naval Shipyard A/V Department Bill Whitford Bldg 33 Code 120 Portsmouth, VA 23709 (804) 396-3408 Have MII				David Larson Productions David Larson 5910 N. Lilly Road Menomonee Falls, WI 53051 (414) 252-4122 Have MII	

Wausau Insurance Paul Hunsinger The Westwood Conference Center 1800 W. Bridge St. Wausau, WI 54401 (715)847-7772 Have MII	VIDCOM Michael Olelock 3-1854 West First Ave. Vancouver, B.C. V6J 1G5	CFMT - CH 47 Bill Hoenselaar 545 Lakeshore Blvd. West Toronto, Ontario M5V 1A3	Ontario College of Art George Dougherty 100 McCaul Street Toronto, Ontario M5T 1W1	Vid Vid Video Blake Robson 17 Easton Road Brantford, Ontario N3P 1H4	Premier Choix TVEC Inc. Chantal Gagnon 2100 Ste - Catherine Ouest #800 Montreal, Quebec H3H 2T3
WYOU Frank Maiale 1619 Monroe St Madison, WI 53711-2021 (608) 258-9644 Have MII	Nova Scotia Central Editing Services Rocky Warren 69 Walker Street Truro, Nova Scotia B2N 4A8	Corona Communication Doug Reynolds 500 Barrydowne Rd. Sudbury, Ontario P5A 3T3	Ryerson Poly Technical Brad Fortner 350 Victoria Street Toronto, Ontario M5B 2K3	York University Dawn Walton Sedman Bldg. 4700 Keele Street Toronto, Ontario M3J 1P3	Productions du Deluge Jean Perrier 797 Valiquette Verdun, Quebec H4H 2E1
Wyoming Pronghorn Productions Dudley Irvine PO Box 703 Lander, WY 82520 (307)332-9714 Have MII	Ontario AEC Computers Jann Teng R.R. #7 Providence Line Peterborough, Ontario K9J 6X8	CKCO-TV Joe Brenner 864 King Street West Kitchener, Ontario N2G 4E9	Scarborough Board Alex Maropakis 52 McGrath Road Scarborough, Ontario M1S 4G5	Prince Edward Island York Point Productions Stewart Smith 8 Falconwood Road Charlottetown, PE C1A 6B5	Projet IMAGE Joan Forest 4565, Chemin de la Reine Marie Montreal, Quebec H3W 1W5
Canada Alberta EM/Media Jim Goertz #200 - 116 - 8th Ave. S.W. Calgary, Alberta T2P 1B3	Agincourt Productions Perron Baker 20 Kinross Court Richmond Hill, Ontario L4B 1K8	Edcom Multi Media Jeff Howard Production Dept. 1773 Mattawa Ave. Mississauga, Ontario L4X 1K5	Sheridan College Todd Hallam Tech Services 1430 Trafalgar Road Oakville, Ontario L6H 2L1	Island Cablevision Wendall Ellis 100 Cable Court Charlottetown, PEI C1B 1A9	SportAction Video 2323 Boul. Versant Nord Suite 204 St. Foy, Quebec G1N 4P4
Glenrose Rehab. Hospital Randy Robertson 10230-111 Ave. Edmonton, Alberta T5G 0B7	Asian Television Network Prakash Naidoo 130 Pony Dr. Newmarket, Ontario L3Y 7B6 (416) 836-6460	General A/V Neil Watt 6889 Rexwood Road Unit #9 Mississauga, Ontario L4V 1R2	Soft Science Associates Ltd. Eric Harris R.R. #1 Gore's Landing, Ontario KOK 2E0	Quebec Concept Videoscope Claude Pâpin 100 bid Antonio Barrette Joliette, Quebec J6E 1E5	Université de Montreal Jean-Marie Herbert PO Box 6128 Montreal, Quebec H3C 3J7
Lethbridge Cablesnet Mark Doran 1232 - 3 Ave. South Lethbridge, Alberta T1J 0J9	Asian Television Network Shan Chandrasekar 130 Pony Dr. Newmarket, Ontario L3Y 7B6	Humphries Productions Stan Humphries 93 Downey Road Guelph, Ontario N1C 1A1	Special Event Video Productions Jim Huber 1911 Baseline Rd #100 Ottawa, Ontario K2C 0C7	CKSH-TV Marcel Aganier 340 Boul. Industriel Sherbrooke, Quebec J1L 1Z9	Université du Quebec a Montreal - Denis Vaillancourt C.P. 8888, Succ. "A" Montreal, Quebec H3C 3P8
Montage Communications Michael Prymunka Lower Floor 611-10th Ave. S.W. Calgary, Alberta T2R 0B2	Atchison Prod. Services Don Atchison 1589 Drake Ave Ottawa, Ontario K1G 0L7	Image Projection John Chyurlia 15 Capella Court Unit 109 Nepean, Ontario K2E 7X1	St. Clair College Roger Faubert 2000 Talbot Road West Windsor, Ontario N9A 6S4	CKTM-TV Trois Rivières 4141 St. Jean Blvd Trois Rivières, Quebec G9A 5G3	Saskatchewan Size Small Productions John Lumby 34 Degeer Crescent Saskatoon, Saskatchewan S7H 4P7
Shaw Cablesystems Ernie Foscente 7605 50th St. Edmonton, Alberta T6B 2W9	Axiom Productions Gerry Matthews 69 Raymond Street Guelph, Ontario N1H 3S4	Maximum Productions Michael Jerome 730 Cochran Dr. Markham, Ontario L3R 8E1	University of Toronto Ron Beardon Media Centre 563 Spadina Ave. Toronto, Ontario M5S 1A1	Hantes Etudes Commerc. Serge Larivee 5255 Avenue Decelles Montreal, Quebec H3T 1V6	STV - Regina Brian Sether 370 Hoffer Drive Regina, Saskatchewan S4N 7A4
Shaw Cablesystems Gene Sydor 7633-56 Street Edmonton, Alberta T6B 2W9	CBC - Windsor Bruce Taylor 825 Riverside Drive W. Windsor, Ontario N9A 1K7	MBST Lifetime Prod. 5 DeWitte Court Markham, Ontario L3P 3Y4	University of Toronto Ernie Lopez 119 St. George Street North Wing, Room 27 Toronto, Ontario M5S 1A1	Infographie Michel Faubert 520 Landreville, Unit 1A Be des Soeurs, Quebec H3E 1B4	STV - Saskatoon Len Virog 218 Robin Crescent Saskatoon, Saskatchewan S7L 7C3
British Columbia The Videomaker Sig Poeppel 2160 Van Horne Drive Kamloops, B.C. V1S 1L7	CFMT - CH 47 Pip Bois 545 Lakeshore Blvd. West Toronto, Ontario M5V 1A3	Meta Media Productions Andrew Ruhl 90 Yarmouth Street Guelph, Ontario N1H 4G3	University of Windsor Tom Fuerth Communications Dept. Windsor, Ontario N9B 3P4	Le Studio du Centre-Ville Michel Bloudeau 1168 rue Blahop Montreal, Quebec H3G 2E3	Video One Systems Jim Sax 2318 Avenue C North Saskatoon, Saskatchewan Canada S7L 5X5
	CFMT - CH 47 Brian Herling 545 Lakeshore Blvd. West Toronto, Ontario M5V 1A3	North York School Board Neville Dean 85 Peckham Ave. North York, Ontario, N2R 2V4	University of Windsor Tom Fuerth Communications Dept. Windsor, Ontario N9B 3P4	Ordigramme Inc Denis Rivard 3740 Boul. Matte Brossard, Quebec	

Monthly Survey Questions

Please respond! Thank you to those who responded to last months survey.

Each month the users association will poll users on specific MII issues and publish the results in the next newsletter. In order to do a fair and accurate survey, we need your help. Please send in your survey responses as soon as possible. Thank you.

Recently, Ike Misawa, chief engineer of Panasonic's audio and video system division visited users headquarters. He asked what users want to see in terms of future features and improvements to MII equipment. He offered to take any suggestions back to his designers in Japan.

We felt this would be an excellent opportunity to use the survey as a method for collecting this input from our user base. So this months survey is short and sweet.

Comments:

It is most important for the membership that you respond to these questions, either by mail, phone or fax as soon as possible. Thank you for your input. 24 hour fax line (703) 620-0451 Phone (800) 966-1030 or (703) 620-6000 or Mail to:

MII Users Association of America
c/o GMG International, Inc.
1950 Roland Clarke Place, Suite 100
Reston, VA 22091
ATTN: Russell

Optional:

Name _____

Company _____

Phone _____

MII Users Association of America Press Release Form

Requested by _____ Point of Contact _____

Company _____ Phone Number _____

Name of Production _____ **Date of Production** _____

Client _____ Production Company _____

Producer _____ **Director** _____

Talent	Subject of Production

Other Crew _____ **Format(s) Used** _____

Special Points of Interest (Attach additional pages if necessary)

Send to: MII Users Association of America, c/o Gardy McGrath Int'l, Inc., 1950 Roland Clarke Place, Suite 100, Reston, VA 22091 or fax to (703) 620-0451

It is not necessary to use this form, as long as your submission is legible. If you have photos, you may send them too. They will not be returned.

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Date Received

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